Financial Statements As at and for the years ended December 31, 2017 and 2016

## **Independent Auditor's Report**

To the Board of Directors and Shareholders of **AIG Philippines Insurance, Inc.** 30<sup>th</sup> Floor Philamlife Tower 8767 Paseo de Roxas Makati City

## Report on the Audits of the Financial Statements

## Our Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of AIG Philippines Insurance, Inc. (the "Company") as at December 31, 2017 and 2016, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards ("PFRSs").

What we have audited

The financial statements of the Company comprise:

- the statements of financial position as at December 31, 2017 and 2016;
- the statements of comprehensive income for the years ended December 31, 2017 and 2016;
- the statements of changes in equity for the years ended December 31, 2017 and 2016;
- the statements of cash flows for the years ended December 31, 2017 and 2016; and
- the notes to the financial statements, which include a summary of significant accounting policies.

## Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing ("PSAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics), together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

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# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

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- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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## Report on the Bureau of Internal Revenue Requirement

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Note 30 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management and has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

## Isla Lipana & Co.

Imelda Dela Vega-Mangundaya

Partner

CPA Cert. No. 0090670

PTR No. 0024586, issued on January 10, 2018, Makati City

SEC A.N. (individual) as general auditors o668-AR-3, Category A; effective until March 1, 2020

SEC A.N. (firm) as general auditors 0009-FR-4, Category A; effective until July 15, 2018

TIN 152-015-124

BIR A.N. 08-000745-47-2016, issued on February 15, 2016; effective until February 14, 2019 BOA/PRC Reg. No. 0142, effective until September 30, 2020

## Statement required by Section 8 - A, Revenue Regulations No. V - 1

To the Board of Directors and Shareholder of **AIG Philippines Insurance, Inc.** 30<sup>th</sup> Floor Philamlife Tower 8767 Paseo de Roxas Makati City

None of the partners of the firm has any financial interest in AIG Philippines Insurance, Inc. or any family relationships with its president, manager or principal shareholder.

The supplementary information on taxes and licenses is presented in Note 30 to the financial statements.

Isla Lipana & Co.

Imelda Dela Vega-Mangundaya

Partner

CPA Cert. No. 0090670

PTR No. 0024586, issued on January 10, 2018, Makati City

SEC A.N. (individual) as general auditors 0668-AR-3, Category A; effective until March 1, 2020

SEC A.N. (firm) as general auditors 0009-FR-4, Category A; effective until July 15, 2018

TIN 152-015-124

BIR A.N. 08-000745-47-2016, issued on February 15, 2016; effective until February 14, 2019

BOA/PRC Reg. No. 0142, effective until September 30, 2020

Statements Required by Rule 68, Part I, Section 3F, Securities Regulation Code (SRC), As Amended on October 20, 2011

To the Board of Directors and Shareholders of **AIG Philippines Insurance, Inc.** 30<sup>th</sup> Floor Philamlife Tower 8767 Paseo de Roxas Makati City

We have audited the financial statements of AIG Philippines Insurance, Inc. for the year ended December 31, 2017, on which we have rendered the attached report dated March 23, 2018.

In compliance with SRC Rule 68 and based on the certification received from the Company's corporate secretary and the results of our work done, as at December 31, 2017, the said Company has three (3) shareholder owning one hundred (100) or more shares.

Isla Lipana & Co.

Imelda Dela Vega-Mangundaya

Partner

CPA Cert. No. 0090670

PTR No. 0024586, issued on January 10, 2018, Makati City

SEC A.N. (individual) as general auditors o668-AR-3, Category A; effective until March 1, 2020

SEC A.N. (firm) as general auditors 0009-FR-4, Category A; effective until July 15, 2018

TIN 152-015-124

BIR A.N. 08-000745-47-2016, issued on February 15, 2016; effective until February 14, 2019 BOA/PRC Reg. No. 0142, effective until September 30, 2020

Statements Required by Rule 68
Securities Regulation Code (SRC),
As Amended on October 20, 2011

To the Board of Directors and Shareholders of **AIG Philippines Insurance, Inc.** 30<sup>th</sup> Floor Philamlife Tower 8767 Paseo de Roxas Makati City

We have audited the financial statements of AIG Philippines Insurance, Inc. as at and for the year ended December 31, 2017, on which we have rendered the attached report dated March 23, 2018. The supplementary information shown in the Reconciliation of Retained Earnings Available for Dividend Declaration and Schedule of Philippine Financial Reporting Standards effective as at December 31, 2017, as additional components required by Part I, Section 4 of Rule 68 of the Securities Regulation Code, is presented for purposes of filing with the Securities and Exchange Commission and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management and has been subjected to the auditing procedures applied in the audit of the basic financial statements. In our opinion, the supplementary information has been prepared in accordance with Rule 68 of the Securities Regulation Code.

Isla Lipana & Co.

Imelda Dela Vega-Mangundaya

Partner

CPA Cert. No. 0090670

PTR No. 0024586, issued on January 10, 2018, Makati City

SEC A.N. (individual) as general auditors o668-AR-3, Category A; effective until March 1, 2020

SEC A.N. (firm) as general auditors 0009-FR-4, Category A; effective until July 15, 2018

TIN 152-015-124

BIR A.N. 08-000745-47-2016, issued on February 15, 2016; effective until February 14, 2019

BOA/PRC Reg. No. 0142, effective until September 30, 2020

Statements of Comprehensive Income For the years ended December 31, 2017 and 2016 (All amounts in Philippine Peso)

	Notes	2017	2016
CONTINUING OPERATIONS			2010
Gross earned premiums on insurance contracts	8,29	2,083,043,803	2,363,589,610
Reinsurer's share of gross earned premiums on	•	, , , , , , , , , , , , , , , , , , , ,	-,000,000,010
insurance contracts	8,29	1,874,949,285	2,061,436,634
NET EARNED INSURANCE PREMIUMS		208,094,518	302,152,976
Commission income		442,732,692	509,198,380
Net investment income	9	113,011,221	92,151,016
Others	10	55,905,978	85,032,560
OTHER INCOME		611,649,891	686,381,956
TOTAL INCOME		819,744,409	988,534,932
Gross insurance contract benefits and claims paid	11,29	· · · · · · · · · · · · · · · · · · ·	
Reinsurer's share of gross insurance contract benefits	11,29	336,226,341	472,650,037
and claims paid	11,29	(285,574,466)	(433,057,857)
Gross change in claims liabilities	11,29	1,340,944,027	(188,342,039)
Reinsurer's share of gross change in claims liabilities	11,29	(1,207,059,654)	208,077,648
NET INSURANCE BENEFITS AND CLAIMS	- 1,	184,536,248	59,327,789
Operating expenses	12,29	299,746,446	
Commission expense	16,29	142,721,260	249,282,355
Interest expense on funds held for reinsurers	28,29	18,121,991	169,994,779
(Reversal of) Provision for impairment loss	19	(12,092,626)	14,584,388
Foreign exchange loss, net	13	15,805,212	11,839,950 10,526,402
Investment expenses		2,085,293	1,701,037
OTHER EXPENSES		466,387,576	457,928,911
TOTAL INSURANCE BENEFITS, CLAIMS		400,007,070	401,920,911
AND OTHER EXPENSES		650,923,824	517,256,700
INCOME BEFORE INCOME TAX		168,820,585	471,278,232
PROVISION FOR INCOME TAX	13	31,812,022	101,207,432
PROFIT FROM CONTINUING OPERATIONS		137,008,563	370,070,800
LOSS FROM DISCONTINUED OPERATION,		,,	0,0. 0,000
NET OF TAX	29	(80,451,026)	(98,084,921)
NET INCOME FOR THE YEAR		56,557,537	271,985,879
(forward)		<u> </u>	

Statements of Comprehensive Income For the years ended December 31, 2017 and 2016 (All amounts in Philippine Peso)

(forwarded)

	Notes	2017	2016
NET INCOME FOR THE YEAR		56,557,537	271,985,879
Other comprehensive income (loss)			
Item that will be reclassified subsequently to profit or loss			
Change in fair value reserve on available-for-sale			
financial assets		52,969,562	(3,950,890)
Income tax effect		(1,056,083)	(3,760,852)
	17	51,913,479	(7,711,742)
Item that will not be reclassified subsequently to profit or loss			
Remeasurement gain on defined benefit plan		7,042,317	(2,288,515)
Income tax effect		(2,112,695)	686,555
	22	4,929,622	(1,601,960)
OTHER COMPREHENSIVE INCOME (LOSS) FOR THE			
YEAR, NET OF TAX EFFECT		56,843,101	(9,313,702)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		113,400,638	262,672,177

Statements of Financial Position December 31, 2017 and 2016 (All amounts in Philippine Peso)

	Notes	2017	2016
ASSETS			
Retirement benefit asset	22	21,403,295	19,902,206
Deferred income tax assets, net	13	80,772,374	69,201,987
Property and equipment, net	14	39,707,673	7,688,910
Other assets		63,184,544	44,332,404
Insurance contracts:		00,101,011	-1-1,002,-10-1
Reinsurance assets	15	2,692,223,457	1,571,946,325
Deferred acquisition costs	16	63,252,562	54,201,353
Accrued income	, -	19,109,584	22,384,415
Available-for-sale financial assets	17	2,636,606,137	2,711,274,043
Loans and receivables	18	61,377,975	15,679,535
Insurance receivables, net	19	497,100,742	405,732,483
Cash and cash equivalents	20	990,925,585	784,807,136
TOTAL ASSETS		7,165,663,928	5,707,150,797
		7,100,000,020	0,101,100,737
EQUITY			
Share capital	21	935,852,400	935,852,400
Share premium	<b>4</b> 1	60,204,136	60,204,136
Accumulated other comprehensive income	21	65,360,701	8,517,600
Retained earnings	21	1,099,516,966	1,042,959,429
TOTAL EQUITY		2,160,934,203	2,047,533,565
		2,100,004,200	2,047,000,000
LIABILITIES			
Deferred reinsurance commissions		185,142,251	216,562,010
Insurance contract liabilities	23	3,125,446,057	1,796,787,162
Insurance payables	25	1,411,382,395	1,495,315,668
Trade and other liabilities	26	282,759,022	150,952,392
TOTAL LIABILITIES		5,004,729,725	3,659,617,232
TOTAL EQUITY AND LIABILITIES		7,165,663,928	5,707,150,797

Statements of Changes in Equity For the years ended December 31, 2017 and 2016 (All amounts in Philippine Peso)

			Accumulated		
			other		
	Share capital	Share	comprehensive	Retained	
	(Note 21)	premium	income (loss)	earnings	Total
As at January 1, 2016	935,852,400	60,204,136	17,831,302	770,973,550	1,784,861,388
Other comprehensive income					1,101,000
Net income for the year	-	_	-	271,985,879	271,985,879
Other comprehensive loss				27 1,000,070	277,000,070
for the year	_	-	(9,313,702)	_	(9,313,702)
Total comprehensive income				· · · · · · · · · · · · · · · · · · ·	(0,0.0,1.02)
(loss) for the year		-	(9,313,702)	271,985,879	262,672,177
				, , , , , , , , , , , , , , , , , , , ,	
As at December 31, 2016	935,852,400	60,204,136	8,517,600	1,042,959,429	2,047,533,565
Other comprehensive income		· · · · · · · · · · · · · · · · · · ·		1,0 12,000,120	2,017,000,000
Net income for the year	-	_	_	56,557,537	56,557,537
Other comprehensive				00,001,001	00,007,007
income for the year	-	_	56,843,101	_	56,843,101
Total comprehensive income					33,340,101
for the year	_	-	56,843,101	56,557,537	113,400,638
As at December 31, 2017	935,852,400	60,204,136	65,360,701	1,099,516,966	2,160,934,203

Statements of Cash Flows For the years ended December 31, 2017 and 2016 (All amounts in Philippine Peso)

	Notes	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax		69,692,738	346,368,922
Adjustments for:			
Amortization of bond premium	9,17	8,971,477	22,759,864
Interest expense	28	19,574,797	17,014,883
Depreciation and amortization	12,14	5,559,170	5,459,103
Gain on sale of available-for-sale financial assets	<sup>'</sup> 9	(28,508,421)	(4,558,513)
Impairment of available-for-sale financial assets	9,17	8,271,793	( 1,000,0 10)
Provision for incurred but not reported losses, net	23	31,533,498	9,795,663
(Reversal of) provision for impairment of insurance		01,000,100	0,700,000
receivable	19	(12,092,626)	11,839,950
Loss on retirement of property and equipment	14	(12,002,020)	230
Retirement expense	22	4,899,603	(7,917,860)
Provision (reversal of provision) for other post-	~~	4,000,000	(1,911,000)
employment benefits	22	320,488	(4,909,489)
Interest income	9	(94,441,393)	
Dividend income	9	(7,304,677)	(105,391,583)
Operating income before changes in operating assets and	3	(7,304,677)	(4,960,784)
liabilities		6 476 447	005 500 000
Changes in operating assets and liabilities		6,476,447	285,500,386
(Increase) decrease in:			
Insurance receivables		(70.075.000)	404 005 005
Loans and receivable		(79,275,633)	421,935,865
Deferred reinsurance premiums	00	(46,920,898)	(4,597,885)
Reinsurance recoverable on unpaid losses	23	96,151,719	127,493,905
Deferred acquisition costs	23	(1,114,961,696)	301,288,566
Other assets		(9,051,209)	14,762,820
(Decrease) increase in:		(18,852,140)	9,124,709
Provision for unearned premiums		/== · - · - ·	
	23	(38,581,910)	(195,116,457)
Provision for claims reported and loss adjustment			
expenses	23	1,234,240,152	(312,521,780)
Insurance payables		(83,933,273)	(217,940,570)
Deferred reinsurance commissions		(31,419,759)	(41,399,396)
Trade and other liabilities		132,193,295	(80,715,053)
Cash generated from operations		46,065,095	307,815,110
Income tax paid		(27,874,366)	(50,258,382)
Interest paid on funds held for reinsurers	28	(19,574,797)	(17,014,883)
Retirement contributions	22	<u>-</u>	(9,000,000)
Employee benefit payments	22	(65,530)	(62,085)
Net cash (used in) generated from operating activities		(1,449,598)	231,479,760

Statements of Cash Flows For the years ended December 31, 2017 and 2016 (All amounts in Philippine Peso)

(forwarded)

	Notes	2017	2016
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest income received		97,648,452	110,933,402
Dividends received		7,372,452	5,011,395
Proceeds from:		.,,	0,011,000
Sale of available-for-sale securities	17	231,823,646	359,946,498
Maturities and sale of government securities	17	418,391,000	656,443,530
Collections of mortgage and guaranteed loans		1,222,458	4,926,599
Purchases of:		,,	.,020,000
Available-for-sale financial assets	17	(511,312,028)	(1,042,198,470)
Property and equipment	14	(37,577,933)	(1,435,972)
Net cash from investing activities		207,568,047	93,626,982
NET INCREASE IN CASH AND CASH EQUIVALENTS		206,118,449	325,106,742
CASH AND CASH EQUIVALENTS		,	020,100,712
January 1		784,807,136	459,700,394
December 31	20	990,925,585	784,807,136

Notes to financial statements
As at and for the years ended December 31, 2017 and 2016
(All amounts are shown in Philippine Peso, unless otherwise stated)

## 1. General information

AIG Philippines Insurance, Inc. (the "Company") was incorporated in the Philippines and registered with the SEC on February 23, 1961 to engage in the business of non-life insurance, indemnifying others against loss, damage or liability arising from unknown or contingent events. Non-life insurance includes lines such as health, accident, fire and allied lines, motor vehicles, casualty, surety, marine cargo, comprehensive liability insurance and allied risks, and/or such other insurance coverage allied with and incident to aforementioned lines.

As at December 11, 2017, the Company changed its registered office address, which is also its principal place of business, from 47th Floor, PBCom Tower, 6795 Ayala Avenue corner V.A Rufino St., Makati City to 30th Floor, Philamlife Tower, 8767 Paseo de Roxas, Makati City.

As at December 31, 2017 and 2016, the Company is 62.09% owned by American International Overseas Limited, 32.06% owned by AIG Asia Pacific Insurance Pte. Ltd. and 5.85% owned by AIG Property Casualty International LLC. The shareholders are all foreign corporations.

The Company's ultimate parent is the American International Group, Inc. ("AIG").

The Company has a Board of Directors which met five (5) times during 2017. The directors, including certain members of senior management concurrently serving as director, only hold qualifying shares in the Company. None of these shares have been traded during the year. The Board also appoints certain members to constitute the Audit Committee which met four (4) times in 2017.

The Company has no operating subsidiary, joint venture and special purpose vehicles.

The accompanying financial statements of the Company were authorized for issue by the Board of Directors ("BOD") on March 21, 2018.

## 2. Changes in accounting policy and disclosures

(a) New amended standards adopted by the Company

The following relevant amended standards have been adopted by the Company effective January 1, 2017:

• Amendments to PAS 1, 'Presentation of financial statements' Disclosure initiative. The amendments provide clarifications on a number of issues, including (a) materiality - an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance. (b) Disaggregation and subtotals - line items specified in PAS 1 may need to be disaggregated where this is relevant to an understanding of the entity's financial position or performance. There is also new guidance on the use of subtotals. (c) Notes - confirmation that the notes do not need to be presented in a particular order. (d) other comprehensive income ("OCI") arising from investments accounted for under the equity method - the share of OCI arising from equity-accounted investments is grouped based on whether the items will or will not subsequently be reclassified to profit or loss.

Each group should then be presented as a single line item in the statement of other comprehensive income. The amendment did not have a significant effect on the Company's financial statements since the Company complies with the above presentation and disclosure requirements.

Other standards, amendments and interpretations which are effective for the financial year beginning on January 1, 2017 are not considered relevant to the Company.

(b) New standards, amendments and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2017, and have not been applied in preparing these financial statements. The more relevant standards affecting the Company's financial statements are set out below:

#### Insurance contracts

• PFRS 17, 'Insurance Contracts' (effective January 1, 2021). PFRS 17, 'Insurance contracts'. PFRS 17 was issued in May 2017 as replacement for PFRS 4, 'Insurance Contracts'. PFRS 17 represents a fundamental change in the accounting framework for insurance contracts requiring liabilities to be measured at a current fulfilment value and provides a more uniform measurement and presentation approach for all insurance contracts. It requires a current measurement model where estimates are remeasured each reporting period. Contracts are measured using the building blocks of (1) discounted probability-weighted cash flows, (2) an explicit risk adjustment, and (3) a contractual service margin ("CSM") representing the unearned profit of the contract which is recognized as revenue over the coverage period. The standard allows a choice between recognizing changes in discount rates either in the income statement or directly in other comprehensive income. The choice is likely to reflect how insurers account for their financial assets under PFRS 9. An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers. The new rules will affect the financial statements and key performance indicators of all entities that issue insurance contracts or investment contracts with discretionary participation features.

The Group's management is currently reviewing the impact of PFRS 17 across its entire business and has established a project team to manage the implementation approach.

## Financial Instruments

• PFRS 9, 'Financial instruments'. PFRS 9 deals with the classification, measurement and impairment of financial instruments, as well as hedge accounting.

PFRS 9 replaces the multiple classification and measurement models for financial assets in PAS 39 'Financial Instruments: Recognition and Measurement' with a single model that has three classification categories: amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss. Classification under PFRS 9 is driven by the entity's business model for managing and holding the financial assets and whether the contractual characteristics of the financial assets represent solely payments of principal and interest. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI. The classification and measurement of financial liabilities under PFRS 9 remains the same as in PAS 39 except where an entity has chosen to measure a financial liability at fair value through profit or loss. For such liabilities, changes in fair value arising from changes in the entity's own credit risk are presented separately in OCI.

The impairment rules of PFRS 9 introduce an 'expected credit loss' model that replaces the 'incurred credit loss' model used in PAS 39. Such new impairment model will generally result in earlier recognition of losses compared to PAS 39.

The hedging rules of PFRS 9 better align hedge accounting with an entity's risk management strategies. Also, some of the prohibitions and rules in PAS 39 are removed or changed, making hedge accounting easier or less costly to achieve for many hedges.

• PFRS 9 and its interaction with PFRS 4 'Insurance Contracts'. On September 12, 2016, the IASB issued 'Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts (Amendments to PFRS 4)' which provides optional relief to insurers meeting certain criteria from any adverse impact that may arise from the different effective dates of PFRS 9 and IFRS 17. The two options for entities that issue contracts within the scope of PFRS 4 permit an entity to either: (1) reclassify from profit or loss to other comprehensive income some of the income or expenses arising from designated financial assets; referred to as the 'overlay approach', or (2) for entities whose predominant activity is issuing contracts within the scope of PFRS 4, defer the application of PFRS 9 entirely; referred to as the 'deferral approach'.

The application of both approaches would be optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied, and would not be permitted to adopt the 'deferral approach' beyond the accounting period commencing on or after January 1, 2021.

The Company has determined that it meets the criteria set out in Amendments to PFRS 4 for temporary exemption from applying PFRS 9 on January 1, 2018.

The Company will defer the application of PFRS 9 and will continue to apply the requirements of PAS 39, *Financial Instruments: Recognition and Measurement*, when accounting for its financial instruments until the earlier of the effective date of the new insurance contracts standard or January 1, 2021. On its adoption of PFRS 9, the Company will be required to consider the business model objective for holding financial instruments and the nature of the cash flow characteristics of the financial instruments held.

## Revenue from contracts with customers

• PFRS 15, 'Revenue from contracts with customers' will replace PAS 18, 'Revenue' which covers contracts for goods and services and PAS 11, 'Construction contracts' which covers construction contracts. The Company's insurance contracts will continue to be measured in accordance with the provisions of IFRS 4 'Insurance Contracts'. The new standard is based on the principle that revenue is recognized when control of a good or service transfers to a customer - so the notion of control replaces the existing notion of risks and rewards. A new five-step process must be applied before revenue can be recognized: (1) identify contracts with customers, (2) identify the separate performance obligation, (3) determine the transaction price of the contract, (4) allocate the transaction price to each of the separate performance obligations, and (5) recognize the revenue as each performance obligation is satisfied. These accounting changes may have flow-on effects on the entity's business practices regarding systems, processes and controls, compensation and bonus plans, contracts, tax planning and investor communications.

The standard is effective for annual periods beginning on or after January 1, 2018 and earlier application is permitted. Entities will have a choice of full retrospective application, or prospective application with additional disclosures.

The Company has assessed the impact of the standard, including the subsequent amendments, to its results and financial position and considers that the impact of PFRS 15 will not be material. The majority of the Company's revenues from contracts with customers arise largely from activities related to the issuance of insurance contracts and is therefore outside of the scope of PFRS 15.

## **Leases**

PFRS 16, 'Leases' (effective January 1, 2018). PFRS 16 now requires lessees to recognize a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. PFRS 16 will affect primarily the accounting by lessees. Under this new model, subject to optional exemptions for leases of short duration and for assets of low value when new, all assets held under a lease by the Company will be recognized in the statement of financial position with a corresponding lease liability representing its future obligation to make lease payments under the contract.

PFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted, but only in conjunction with PFRS 15, 'Revenue from Contracts with Customers'. In order to facilitate transition, entities can choose a 'simplified approach' that includes certain reliefs related to the measurement of the right-of-use asset and the lease liability, rather than full retrospective application; furthermore, the 'simplified approach' does not require a restatement of comparatives. In addition, as a practical expedient entities are not required to reassess whether a contract is, or contains, a lease at the date of initial application (that is, such contracts are "grandfathered").

As at December 31, 2017, the Company has non-cancellable operating lease commitments. Under PAS 17, the Company does not recognize in the Statement of Financial Position the right to use the assets for the duration of the lease nor the associated liability for future payments under these leases. Instead, certain information regarding future lease commitments is disclosed in Note 27 of the financial statements. A preliminary assessment indicates that all of these arrangements will meet the definition of a lease under PFRS 16 and will therefore be recognized in the Statement of Financial Position as a right-of-use asset and a corresponding liability, subject to any policy election for low value or short-term leases. The preliminary assessment also indicates that the impact of these new requirements is not expected to be material to the Company. However, the Company is currently assessing the potential impact and it is not practical to provide a reasonable estimate of the financial impact until the assessment is complete.

There are no other standards, amendments or interpretations that are not yet effective that are considered relevant and have a material impact on the financial statements of the Company.

## 3. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to both years presented, unless otherwise stated.

## 3.1 Basis of preparation

The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards ("PFRS"). The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards ("PAS"), and interpretations of the Philippine Interpretations Committee ("PIC"), Standing Interpretations Committee ("SIC") and International Financial Reporting Interpretations Committee ("IFRIC") which have been approved by the Financial Reporting Standards Council ("FRSC") and adopted by the SEC.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale ("AFS") financial assets and retirement plan assets.

The preparation of financial statements in conformity with PFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

#### 3.2 Foreign currency transactions and translation

## 3.2.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The financial statements are presented in Philippine Peso, which is the Company's functional and presentation currency.

## 3.2.2 Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss. Non-monetary items measured at historical cost denominated in a foreign currency are translated at exchange rates as at the date of initial recognition. Non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value is determined.

Changes in the fair value of monetary securities denominated in foreign currency and classified as available for sale are analyzed between translation differences resulting from changes in the amortized cost of the security, and other changes in the carrying amount of the security. Translation differences are recognized in profit or loss, and other changes in carrying amount are recognized in other comprehensive income.

Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in other comprehensive income as part of the fair value reserve.

## 3.3 Insurance contracts

#### 3.3.1 Product classification

Insurance contracts are defined as those contracts under which the Company (the "insurer") accepts significant insurance risk from another party (the "policyholder") by agreeing to compensate the policyholder if a specified uncertain future event (the "insured event") adversely affects the policyholder. As a general guideline, the Company defines insurance risk as significant if the insured event could cause an insurer to pay significant additional benefits even if the insured event is extremely unlikely to happen.

Insurance contract can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable.

Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

#### 3.3.2 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

## Premium revenue

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 365th method. The portion of the premiums pertaining to the premiums written that relate to the unexpired periods of the policies at reporting date is accounted for as Provision for unearned premiums and presented as part of Insurance contract liabilities in the liabilities section of the statement of financial position. The related reinsurance premiums that pertain to the unexpired periods at reporting date are accounted for as Deferred reinsurance premiums as part of "Reinsurance assets" presented in the assets section of the statement of financial position. The net changes in these accounts between reporting dates are included in the determination of net insurance revenue.

## Provisions for unearned premiums

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risk that have not yet expired, is deferred as provision for unearned premiums using the 365th method, except for marine cargo, where the provision for unearned premiums pertain to the premiums for the last two months of the year. The change in the provision for unearned premiums is taken to profit or loss in the order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

#### Commission income

Reinsurance commissions are recognized as revenue over the period of the contracts using the 365th method. The portion of the commissions that relates to the unexpired periods of the policies at the reporting date is accounted for as "Deferred reinsurance commissions" in the liabilities section of the statement of financial position.

#### 3.3.3 Benefits and claims

Benefits and claims consists of benefits and claims paid to policyholders, which include changes in the valuation of insurance contract liabilities, except for changes in the unearned premium provision which are recorded in premium income. Insurance claims are recorded on the basis of notifications received.

## 3.3.4 Deferred acquisition costs ("DAC")

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as an expense when incurred.

Subsequent to initial recognition, these costs are amortized on a straight-line basis over the life of the contract. Amortization is charged to profit or loss. The unamortized acquisition costs are shown as "Deferred acquisition costs" in the assets section of the statement of financial position.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount and the impairment loss is charged to profit or loss. The deferred acquisition cost is also considered in the liability adequacy test for each reporting period.

## 3.3.5 Claims provisions

Provision is made at the reporting date for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported ("IBNR") to the Company. Although the Company takes all reasonable steps to ensure that it has appropriate information regarding its claim exposures, given the uncertainty in establishing claims provisions, it is likely that the final outcome will be different from the original liability established. To ensure local regulatory compliance, the Company engaged an external actuary to review the analysis and certify the reasonableness of the reserves.

The Company does not discount liabilities for unpaid claims.

The IBNR reserve is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is generally available. It includes an allowance for any consistent under or over-estimation in the case reserves. The IBNR review is conducted on a class of business basis. The in-house actuarial team conducts the assessment which is subject to an internal peer review process. Standard actuarial methodologies are used to evaluate and determine the IBNR reserves for all areas of the business including loss development methods and the analysis of individual cases in more volatile lines as appropriate. The Company's actuaries determine and select the most appropriate actuarial method to adopt for each business class. They also determine the appropriate segmentation of data from which the adequacy of the reserve can be established. A point estimate is determined from these detailed reviews and the sum of these point estimates for each class of business provides the overall actuarial point estimate for the IBNR reserve for the Company.

The ultimate process by which the actual carried reserves are determined takes into account both the actuarial point estimate and numerous other internal and external factors such as claims initiatives and economic conditions in the Philippines.

The general insurance loss reserves can generally be categorized into two distinct groups. One group is short-tail classes of business consisting mainly of property, consumer lines, marine and energy. The other group is long-tail commercial lines of business which includes excess and primary liability, Directors and Officers (D&O), professional liability, employers' liability, general liability and related classes.

Short-tail classes do not have a significant delay from the date of accident to date of report to the Company and then settled by the Company. The estimates for these classes are more reliant on the case estimate on individual claims and utilizes loss development methodologies in the projection of the future development of these case estimates.

Long-tail classes generally relate to claims where liability has to be established or where there is an element of bodily injury. For these classes it may take some time from the date of accident for the claim to emerge and for claims to be settled from notification date due to the time taken to establish liability. Estimation of ultimate net indemnity losses and loss expenses for long-tail lines of business is a complex process and depends on a number of factors, including the class and volume of business involved as well as premium rate changes, changes in exposure and claim inflation. The actuarial methods used by the Company for most long-tail commercial lines include loss development methods and expected loss ratio methods, including the Bornhuetter-Ferguson (BF) method. Exceptional large claims or events, to the extent that these distort the historical development, are removed from the analysis and considered separately.

## 3.3.6 Liability adequacy test

At each reporting date, liability adequacy tests are performed, to ensure the adequacy of insurance contract liabilities, net of related DAC assets. In performing the test, current best estimates of future cash flows and claims handling and policy administration expenses are used. Changes in expected claims that have occurred, but which have not been settled, are reflected by adjusting the liability for claims and future benefits. Any inadequacy is immediately charged to profit or loss by establishing an unexpired risk provision for losses arising from the liability adequacy tests. The provision for unearned premiums is increased to the extent that the future claims and expenses in respect of current insurance exceed future premiums plus the current unearned premium reserve.

#### 3.3.7 Reinsurance assets

The Company cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and in accordance with the reinsurance contract.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurance can be measured reliably. The impairment loss is charged to profit or loss.

Ceded reinsurance arrangements do not relieve the Company from its obligation to policyholders.

The Company also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

## 3.4 Property and equipment

Property and equipment are stated at cost less accumulated depreciation and amortization, and any impairment in value.

The initial cost of property and equipment comprises its purchase price, including any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to profit or loss during the financial period in which they are incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the related assets as follows:

	Years
EDP equipment	3
Furniture and fixtures	5
Transportation equipment	5

Leasehold improvements are amortized over the estimated useful life of the improvements of 7 years or the term of the lease, whichever is shorter.

The useful life and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

## 3.5 Impairment of non-financial assets

At each reporting date, the Company assesses whether there is any indication that its non-financial assets, mainly property and equipment, may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Company makes a formal estimate of the recoverable amount. Recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash generating unit to which it belongs. Where the carrying amount of an asset (or cash generating unit) exceeds its recoverable amount, the asset (or cash generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value and the risks specific to the asset (or cash generating unit).

For non-financial assets, excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized.

If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years.

Such reversal is recognized in profit or loss unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase. After such reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount less any residual value, on a systematic basis over its remaining life.

## 3.6 Financial instruments

## 3.6.1 Classification

The classification of the financial assets is as follows: financial assets at FVTPL, AFS financial assets, held-to-maturity ("HTM") investments, and loans and receivables. Financial liabilities are either designated at FVTPL or classified as other financial liabilities. The classification depends on the purpose for which the assets and liabilities were acquired or incurred and whether they are quoted in an active market. Management determines the classification at initial recognition.

Financial assets or financial liabilities at FVTPL

This category consists of financial assets or financial liabilities that are held for trading or designated by management as at FVTPL on initial recognition. Derivative instruments, except those covered by hedge accounting relationships, are classified under this category.

In 2017 and 2016, the Company has not classified any of its financial assets or liabilities at FVTPL.

#### AFS financial assets

AFS financial assets are those which are designated as such or do not qualify to be classified or designated at FVTPL, held to maturity or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include government securities, equity investments, and other debt instruments.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency denominated AFS debt securities, are reported in profit or loss. Interest earned on holding AFS investments is reported as interest income under investment income using the effective interest rate. Dividends earned on holding AFS investments are recognized in the statement of income as investment income when the right of payment has been established.

The unrealized gains and losses arising from the fair valuation of AFS financial assets are reported as part of "Accumulated other comprehensive income" in the equity section of the statement of financial position. The losses arising from impairment of such investments are recognized as "Provision for impairment loss" in the statement of income. When the security is disposed of, the cumulative gain or loss previously recognized in equity is recognized as gain on sale of AFS financial assets in the statement of income.

When the fair value of AFS financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these are carried at cost.

In 2017 and 2016, the Company's AFS financial assets consist of government debt securities, listed equity securities and proprietary shares.

## HTM investments

HTM investment are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which management has the positive intention and ability to hold to maturity.

In 2017 and 2016, the Company has not classified any of its financial assets as HTM investments.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading, designated as AFS or FVTPL. This accounting policy relates to the statement of financial position captions: (a) "Cash and cash equivalents" (b) "Insurance receivables", (c) "Loans and receivables", and (d) "Accrued income".

After initial measurement, the loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization is included in investment income in the statement of income. The losses arising from impairment of such loans and receivables are recognized as "Provision for impairment loss" in the statement of income.

#### Other financial liabilities

Issued financial instruments or their components, which are not designated at FVTPL are classified as other financial liabilities, where the substance of the contractual arrangement results in an entity having an obligation either to deliver cash or another financial assets to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial assets for a fixed number of own equity shares.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Any effects of restatement of foreign currency-denominated liabilities are recognized in profit or loss.

This accounting policy applies primarily to the Company's insurance payables and trade and other liabilities that meet the above definition (other than liabilities covered by other accounting standards, such as retirement benefit obligation and income tax payable).

## 3.6.2 Recognition and measurement

Financial instruments are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date.

#### Initial recognition

Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Company commits to purchase or sell the asset. Financial assets and liabilities not carried at fair value through profit or loss are initially recognized at fair value plus transaction costs. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are recognized as expense in profit or loss.

#### Subsequent measurement

Available-for-sale financial assets are subsequently carried at fair value. Loans and receivables and held-to-maturity financial assets are subsequently carried at amortized cost using the effective interest method. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognized directly in other comprehensive income, until the financial asset is derecognized or impaired at which time the cumulative gain or loss previously recognized in other comprehensive income is recognized in profit or loss.

Interest on available-for-sale financial assets calculated using the effective interest method is recognized in profit or loss as part of interest income. Dividends on available-for-sale equity instruments are recognized in profit or loss as part of dividend income when the Company's right to receive payment is established.

## Determination of fair value

The fair value of instrument in active markets at the reporting date is based on their quoted market price or dealer price quotations, without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair values as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing model, and other relevant valuation models.

## Day 1 profit

Where the transaction price in a non-active market is different to the value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" profit) in profit or loss unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" profit amount.

## 3.6.3 Derecognition of financial assets and liabilities

#### Financial asset

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized where:

- The right to receive cash flows from the asset has expired.
- The Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or,
- The Company has transferred its right to receive cash flows from the asset and either (a) has
  transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained
  substantially all the risks and reward of the asset, but has transferred control of the asset.

Where the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original amount of the asset and the maximum amount of consideration that the Company could be required to repay.

#### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

(13)

#### 3.6.4 Insurance receivables

Insurance receivables are recognized when due and measured on initial recognition at the fair value of the amount of the receivable. Subsequent to initial recognition, insurance receivables are measured at amortized cost using the effective interest method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in profit or loss.

Insurance receivables are derecognized following the derecognition criteria for financial assets.

## 3.6.5 Insurance contract liabilities

Insurance contract liabilities are recognized when the contracts are entered into and the premiums are charged. These liabilities are known as the outstanding claims provisions, which are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. The liability is calculated at the reporting date using a range of standard actuarial claim projection techniques based on empirical data and current assumptions that may include a margin for adverse deviation. The liability is not discounted for the time value of money and includes incurred but not reported ("IBNR") losses. No provision for catastrophic reserves is recognized unless the catastrophe is sustained at reporting period.

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risk that have not yet expired, is deferred as provision for unearned premiums using the 365th method, except for marine cargo, where the provision for unearned premiums pertain to the premiums for the last two months of the year. The outstanding provision for unearned premiums is reported under Insurance contract liabilities.

The liability is derecognized when the contract has expired, is discharged or is cancelled.

## 3.6.6 Cash and cash equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from the date of acquisition and that are subject to an insignificant risk of changes in value.

## 3.7 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

As at December 31, 2017 and 2016, there are no financial assets and liabilities that have been offset.

#### 3.8 Investment income

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as AFS financial assets, interest income is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), including any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The adjusted carrying amount is calculated based on the original effective interest rate. The change in carrying amount is recorded as interest income.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

#### Dividend income

Dividend income is recognized when the Company's right to receive the payment is established.

## 3.9 Impairment of financial assets

The Company assesses at each reporting date whether a financial asset or a group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an "incurred loss" event) and that loss event (or events) has an impact in the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

## Loans and receivables

For loans and receivables carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for individually assessed financial assets, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows. The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. Time value is generally not considered when the effect of discounting is not material. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from the foreclosures less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is recognized in profit or loss. Interest income continues to be accrued in the reduced carrying amount based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Company. If in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognized in the statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as type of borrower, collateral type, past due status and term.

### AFS financial assets

In the case of equity investments classified as AFS, impairment indicators would include a significant or prolonged decline in the fair value of the investments below its cost. Generally, the Company treats 'significant' as 20% or more and 'prolonged' as greater than twelve months. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss of that financial asset previously recognized in the statement of income is removed from equity and recognized in the statement of income. Impairment losses on equity investment are not reversed through the statement of income. Increases in fair value are recognized directly in equity. In the case of debt instruments classified as AFS financial assets, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of interest income in the statement of income. If, in subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through profit or loss.

## 3.10 Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

(16)

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above and the date of renewal or extension period for scenario (b).

Leases where the lessor does not transfer substantially all the risk and benefits of ownership of the assets are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

Information on minimum aggregate rental commitments for future years is disclosed in Note 27.

#### 3.11 Income tax

## Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, carry-forward of unused tax losses (net operating loss carryover or "NOLCO") and unused tax credits (excess minimum corporate income tax or "MCIT"). Deferred income tax is determined using the tax rate (and laws) that have been enacted or substantively enacted as at the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized to the extent that it is probable that future taxable income will be available against which the temporary differences, NOLCO and MCIT can be utilized. Deferred income tax liabilities are recognized in full for all taxable temporary differences.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority where there is an intention to settle the balances on a net basis.

The Company reassesses at each reporting date the need to recognize previously unrecognized deferred income tax assets.

Deferred income tax expense or credit included in "Provision for income tax" is recognized for the changes during the year in the deferred income tax assets and liabilities.

## 3.12 Employee benefits

The Company operates various post-employment schemes, including defined benefit retirement plan and post-employment retirement life and medical plans.

(17)

#### 3.12.1 Retirement benefit obligations

The Company has a defined benefit plan that covers substantially all of its employees. A defined benefit plan is a pension plan that defines an amount of retirement benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation. The liability recognized in the statement of financial position in respect of defined benefit retirement plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by an independent actuary using the projected unit credit method. This method reflects services rendered by employee up to the date of valuation and incorporates assumptions concerning employees' projected salaries. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognized immediately in profit or loss.

#### 3.12.2 Other post-employment obligations

The Company provides post-retirement life and medical benefits to qualified retirees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment and calculated by an independent actuary using the projected unit credit method. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

## 3.13 Expenses

General, operating and other expenses are recorded in the period in which they are incurred.

#### 3.14 Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain and the expense relating to any provision is presented in profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and where appropriate the risks specific to the liability. Where discounting is used, the increase in the provisions due to passage of time is recognized as a borrowing cost.

## 3.15 Contingencies

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

(18)

## 3.16 Share capital; Share premium

Common shares are classified as share capital.

Share premium includes any premiums on consideration received in excess of par value on the issuance of share capital.

## 3.17 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's BOD and the Insurance Commission ("IC").

## 3.18 Related party transactions and relationships

Related party relationships exist when one party has the ability to control, directly or indirectly through one or more intermediaries, the other party, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors or their shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely the legal form.

## 3.19 Events after the reporting period

Post year-end events that provide additional information about the Company's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

## 3.20 Comparatives

Some comparative amounts have been restated to conform to current year presentation.

## 4. Critical accounting estimates, assumptions and judgments

The preparation of financial statements in compliance with PFRS requires the Company to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosures of contingent assets and contingent liabilities. Future effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

## 4.1 Critical accounting estimates and assumptions

## (a) Claims liability arising from insurance contracts (Note 23)

Provision is made at the reporting date for the estimated cost of claims incurred but not settled at the reporting date. The liability for outstanding claims includes the cost of claims reported but yet to be paid, claims incurred but not reported ('IBNR'), and the estimated expenses to be incurred in settling claims, including margin for adverse deviation to address uncertainty in the estimate of claims.

The process of establishing liability estimates is subject to considerable variability as it requires the use of informed estimates and judgments. These estimates and judgments are based on numerous factors, and may be revised as additional experience becomes available or as regulations change. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is available. Classes of business which have a longer reporting tail and where the IBNR proportion of the total reserve is therefore high will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty in estimating these liabilities. For the short-tailed classes, claims are typically reported soon after the claim event, and tend to display less variation. In calculating the required levels of provisions, the Company uses a variety of estimation techniques, generally based upon statistical analyses of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. In arriving at booked claims provisions, management also make allowance for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims including:

- changes in patterns of claim incidence, reporting, processing, finalization and payment;
- changes in the legal environment;
- the impact of inflation (both economic/wage and superimposed);
- changes in the mix of business;
- the impact of large losses;
- movements in industry benchmarks;
- medical and technological developments;
- · changes in policyholder behavior

The methods used to analyze past claim experience and to project future claim experience are largely determined by the available data and the nature of the portfolio. The projections given by the different methodologies assist in setting the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

Large claims impacting each relevant business class are generally assessed separately, being measured on a case by case basis or projected separately in order to allow for the possible distortive effect of the development and incidence of these large claims.

Outstanding claims are calculated gross of reinsurance. A separate estimate is made of the amounts recoverable from reinsurers and third parties under insurance contracts based on the gross outstanding claims provision. Future cash flows are not discounted for time value of money.

The carrying value of claims liabilities as at December 31, 2017 amounts to P2,431.47 million (2016 - P1,064.23 million).

The sensitivity analysis for claims liability is detailed in Note 24.

## (b) Retirement and other employee benefits (Note 22)

The present value of the retirement obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate and salary increase rate and any changes to assumptions will impact the carrying amount of retirement obligations.

The Company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement obligations. In determining the appropriate discount rate, the Company considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related retirement obligation.

Other key assumptions for retirement obligations are based in part on current market conditions.

Additional information is disclosed in Note 22.

- 4.2 Critical judgments
- (a) Impairment of financial assets (Notes 9, 17, 18 and 19)

The Company treats AFS equity investments as impaired where there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires judgment. The Company treats 'significant' generally as 20% or more and 'prolonged' as greater than twelve (12) months. In addition, the Company evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities. Impairment may be appropriate also when there is evidence of deterioration in the financial health of the investee, the industry and sector performance, changes in technology and operational and financing cash flows.

The Company reviews its insurance receivables and loans and receivables at each reporting date to assess whether an allowance for impairment should be recorded in the statement of income. In particular, judgment by management is required in determining the amount and timing of future cash flows when determining the level of allowance required. The amount and timing of recorded expenses for any period would differ if the Company made different judgment. An increase in allowance for impairment losses would increase recorded expenses and decrease net income.

Impairment of AFS financial assets amounts to P8.3 million as at December 31, 2017 (2016 - nil).

Insurance receivables and loans and receivables, net of allowance for impairment as at December 31, 2017 amount to P497.1 million and P61.4 million (2016 - P405.7 million and P15.7 million), respectively.

## (b) Deferred income tax assets (Note 13)

The Company reviews the carrying amounts of deferred income tax assets at each reporting date and reduces deferred income tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred income tax assets to be utilized.

The Company's recognized deferred income tax assets as at December 31, 2017 amount to P80.8 million (2016 - P69.2 million). Unrecognized deferred income tax asset relating to MCIT amounts to P9.39 million (2016 - nil) as at December 31, 2017. There are no unrecognized deferred income tax asset relating to NOLCO as at December 31, 2017 and 2016.

## 5. Management of insurance and financial risks

## (a) Governance framework

The primary objective of the Company's risk and financial management framework is to protect the Company from events that hinder the sustainable achievement of the Company's performance objectives, including failing to exploit opportunities. The Company recognizes the importance of having efficient and effective risk management systems in place.

The main purpose of the Company's financial instruments is to fund its operations including its commitment to each policy holder and capital expenditures. The Company's local management team is assisted and supervised on a day-to-day basis by the management team of the ultimate parent company at the regional and corporate levels. There are established divisional and functional reporting lines to the ultimate parent company across the profit centers and service departments. The risk management function of the Company is aligned with that of its ultimate parent company. A risk oversight committee, consisting of certain members of the Company's Board of Directors, provides oversight on the risk management function of the Company. Most of the Company's policies on market (consisting of foreign currency risk, interest rate risk, and price risk), credit, liquidity, insurance and operational risks are developed at the regional and corporate levels which are implemented by the ultimate parent company across its global operations, including the Philippine operations. The policies primarily encompass underwriting, reinsurance, claims, credit control, finance, system infrastructure and business continuity and recovery and serve as minimum guidance for the Company.

## (b) Insurance risk

The risk under an insurance contract is the possibility of occurrence of an insured event and uncertainty of the amount and timing of any resulting claim. The principal risk the Company faces under such contracts is that the actual claims will exceed the carrying amount of insurance liabilities. This could occur due to any of the following:

- Occurrence risk the possibility that the number of insured events will differ from those expected.
- Severity risk the possibility that the cost of the events will differ from those expected.
- Development risk the possibility that changes may occur in the amount of an insurer's obligation at the end of the contract period.

The variability of risks is improved by diversification of risk of loss to a large portfolio of insurance contracts as a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The variability of risks is also improved by careful selection and implementation of underwriting strategies and guidelines. The policies and procedures are developed internally and mandated by the regional and corporate offices of its ultimate parent company.

The business of the Company comprises primarily of short-term non-life insurance contracts. For non-life insurance contracts, claims are often affected by accidents, natural disasters, calamities and the like.

These risks currently do not vary significantly in relation to the location of the risk insured by the Company while undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

The Company has an objective to control and minimize insurance risk, to reduce volatility of operating profits. The Company manages insurance risk through the following mechanisms:

- The use and maintenance of sophisticated management information systems that provide up-to-date, accurate and reliable data on risk exposure at any point in time.
- · Guidelines are issued for concluding insurance contracts and assuming insurance risks.
- Proactive claims handling procedures are followed to investigate and adjust claims thereby preventing settlement of dubious or fraudulent claims.
- Reinsurance is used to limit the Company's exposure to large claims by placing risk with reinsurers providing high security.
- Diversification is accomplished by achieving sufficiently large population of risks to reduce the variability
  of the expected outcome. The diversification strategy seeks to ensure that underwritten risks are well
  diversified in terms of type and amount of risk, industry and geography.

The Company principally underwrites the following types of general insurance contracts: commercial, liability, accident and health, personal lines and marine insurance.

2017	Note	Gross claims liabilities	Reinsurers' share of claims	Net claims liabilities
Commercial property		2,026,393,102	1,817,380,032	209,013,070
Liability		291,173,479	238,161,041	53,012,438
Marine		82,546,463	63,907,136	18,639,327
Accident and health		16,201,130	8,904,697	7,296,433
Personal line		15,151,879	9,609,431	5,542,448
	23	2,431,466,053	2,137,962,337	293,503,716

2016	Note	Gross claims liabilities	Reinsurers' share of claims	Net claims liabilities
Commercial property		645,053,021	582,023,197	63,029,824
Liability		328,840,108	285,773,912	43,066,196
Accident and health		42,383,137	22,238,375	20,144,762
Marine		32,682,332	25,862,994	6,819,338
Personal line		15,266,650	5,635,008	9,631,642
	23	1,064,225,248	921,533,486	142,691,762

The Company maintains sufficient assets and adequate capital to support settlement of its claims liabilities.

As discussed in Note 29, the Company no longer offers consumer insurance products such as personal accident, travel, supplemental health, lifestyle and extended warranty.

#### (c) Financial risk

The Company is exposed to financial risk through its financial assets, financial liabilities and insurance liabilities. In particular, the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are credit risk, liquidity risk and market risk. These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements.

#### (c.1) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Company manages the level of risk it accepts by putting in place policies on credit terms extended to its producers and cancellation of insurance contracts with unpaid premiums beyond the agreed credit terms; limiting the list of reinsurance providers to those that are highly rated by established rating agencies and recommended by the ultimate parent company; limiting banking exposures to levels determined by the Company, taking into account overall group exposure; and limiting investment transactions with Company accredited equity brokers ensuring all contracts are subjected to legal and financial review and reviewing regularly the status of providers of reinsurance and financial service providers. When applicable, the Company enters into netting arrangements with counterparties to reduce credit exposures.

Significant credit risk management expertise and resources are available at the regional and corporate offices of the ultimate parent company. The Company adopts policies and procedures developed internally and those mandated by the regional and corporate offices of its ultimate parent company.

The Company has put in place various monitoring and control measures depending on the types of financial assets for which the credit risk arises. For cash and cash equivalents, the Company monitors credit risk through the use of daily liquidity report. Also, a quarterly recertification of all bank accounts is being prepared. For receivables, the Company prepares aging reports for each creditor type (producer, reinsurer, ceding companies and employees) which management reviews on a monthly basis. A management level receivable committee discusses monthly collection issues and major receivable balances and develops action plans to address identified issues. For receivables from foreign reinsurers, the Company reports its recoverable position to the corporate office on a monthly basis.

Specific action steps are taken as necessary to address receivables beyond the normal credit terms. For receivables from producers, amounts falling beyond the credit terms are referred to the underwriters for discussion with the brokers and agents for eventual cancellation of the policy. For premiums receivable from reinsurers, any breach in the premium payment warranty date is referred to the underwriters for discussion with the ceding company for eventual cancellation of the reinsurance cover. Any extension of premium payment warranty date requires the approval of the Company's President. For reinsurance recoveries, the corporate office provides support to recover amounts due from foreign reinsurers.

The following table provides information regarding the maximum credit risk exposure of the Company as at December 31:

	2017	2016
Reinsurance recoverable on unpaid losses	2,137,962,337	921,533,486
Accrued income	19,109,584	22,384,415
AFS financial assets	, ,	, ., .,
Government debt securities	2,235,614,271	2,362,771,349
Loans and receivables		_,00,,0.10
Mortgage loans	2,405,658	2,499,974
Guaranteed loans	727,150	1,855,292
Intercompany accounts receivable	51,325,486	5,435,994
Miscellaneous receivables	6,919,681	5,888,275
Insurance receivables	, -,	-1,
Due from brokers	230,657,638	170,971,842
Due from ceding companies	224,558,260	206,062,229
Premiums receivable	51,510,515	43,974,329
Due from agents	3,334,122	6,991,141
Reinsurance recoverable on paid losses	3,300,148	6,085,509
Cash and cash equivalents	990,925,585	784,807,136
Security deposits	7,177,763	5,162,975
	5,965,528,198	4,546,423,946

Allowance for impairment on insurance receivables as at December 31, 2017 amounts to P16.3 million (2016 - P28.4 million).

The table below provides information regarding the credit risk exposure of the Company as at December 31 by classifying assets according to the Company's assessment of credit standing of the counterparties, historical dealings and experience with the counterparties, underlying collaterals, if any and other factors.

		Neither past due r	nor impaired			
2017	High	Medium	Low	Past due	Impaired	Total
Reinsurance recoverable on			***************************************			
unpaid losses	2,137,962,337	-		<u></u>	_	2,137,962,337
Accrued income	19,109,584	-	_	_	_	19,109,584
AFS financial assets						10,100,004
Government debt securities	2,235,614,271	-	-	_	_	2,235,614,271
Loans and receivables						2,200,014,271
Mortgage loans	2,405,658	-	-	_	_	2,405,658
Guaranteed loans	727,150	-	-	_	_	727,150
Intercompany accounts	•					721,150
receivable	51,325,486	_	_	_	_	51,325,486
Miscellaneous receivables	6,919,681		_	_	-	6,919,681
Insurance receivables	-,,				-	0,515,001
Due from brokers	_	123,937,439	_	95,392,540	11,327,659	230,657,638
Due from ceding companies	_	185,539,432	_	34,613,668	4,405,160	224,558,260
Premiums receivable	_	.00,000, .02	_	51,042,760	467.755	51,510,515
Due from agents	_	~	_	3,322,581	11,541	3,334,122
Reinsurance recoverable on				0,022,001	11,041	3,334,122
paid losses	_	_	_	3,300,148		2 200 440
Cash and cash equivalents	990,925,585	_	-	3,300,140		3,300,148
Security deposits	7,177,763	_	_	-	-	990,925,585
	5,452,167,515	309,476,871		187,671,697	16,212,115	7,177,763
Allowance for impairment	0, 102, 107,010	000,470,077	-	167,071,097	10,212,115	5,965,528,198
						(16,259,941)
						5,949,268,257
		Neither past due n	or impaired			
2016	High	Medium	Low	Past due	Impaired	Total
Reinsurance recoverable on				1 431 440	нпранец	TOTAL
unpaid losses	921,533,486	_	_			921,533,486
Accrued income	22,384,415	_	_	<del>-</del>	-	
AFS financial assets	,_,,,,,,			•	-	22,384,415
Government debt securities	2,362,771,349	_	_			2,362,771,349
Loans and receivables	,		_	-	-	2,302,771,349
Mortgage loans	2,499,974	_	_	_		2 400 074
Guaranteed loans	1,855,292	-	_	_	-	2,499,974 1,855,292
Intercompany accounts	.,,	-	-	-	<del>-</del>	1,000,292
receivable	E 425 004			-	-	

		Neither past due r	or impaired			
2016	High	Medium	Low	Past due	Impaired	Total
Reinsurance recoverable on				******		
unpaid losses	921,533,486	-	-	_	_	921,533,486
Accrued income	22,384,415	-	_	-	_	22,384,415
AFS financial assets						22,007,710
Government debt securities	2,362,771,349	-	_	_	_	2,362,771,349
Loans and receivables					_	2,302,771,549
Mortgage loans	2,499,974	_	_	_	_	2,499,974
Guaranteed loans	1,855,292	-	_	_	_	1,855,292
Intercompany accounts	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	_		-	1,000,292
receivable	5,435,994				-	5,435,994
Miscellaneous receivables	5,888,275	_	_	_		5,888,275
Insurance receivables	-,,			-	-	5,000,275
Due from brokers		92,689,794	_	72,862,334	5,419,714	170,971,842
Due from ceding companies	_	139,199,626	_	61,900,478	4,962,125	206,062,229
Premiums receivable	_	-	_	43,165,834	808,495	43,974,329
Due from agents	_	550,566	_	6,359,603	80,972	6,991,141
Reinsurance recoverable on		555,555		0,559,665	00,972	0,991,141
paid losses	_	811,146	_	5,274,363		6 00E E00
Cash and cash equivalents	784,807,136	511,140	_	3,274,303	-	6,085,509
Security deposits	5,162,975	<u>_</u>	_	-	-	784,807,136
	4,112,338,896	233,251,132		400 ECO C40	- 44 074 000	5,162,975
Allowance for impairment	-, 112,000,030	200,201,102	-	189,562,612	11,271,306	4,546,423,946
·		·				(28,352,567)
						4,518,071,379

A rating of "high" denotes that the Company's assessment of the probability of failure on the part of the counterparties to fulfill its obligation is about 5% or less, while a "medium" rating denotes a probability of more than 5% but less than 20% and a "low" rating denotes a probability of more than 20%.

The table below shows the analysis of age of financial assets that are past due but not impaired:

2017	< 90 davs	91 to180 davs	181 to 365 days	Total
Insurance receivables				
Due from brokers	44,611,651	50,780,889	-	95,392,540
Due from ceding companies	34,613,668	· · ·	-	34,613,668
Premiums receivable	22,934,868	9,760,445	18,347,447	51,042,760
Due from agents	2,382,009	921,946	18,626	3,322,581
Reinsurance recoverable on paid			•	, , ,
losses	1,980	178,622	3,119,546	3,300,148
	104,544,176	61,641,902	21,485,619	187,671,697

			181 to 365	
2016	< 90 days	91 to180 days	days	Total
Insurance receivables				
Due from brokers	29,635,976	29,768,538	13,457,820	72.862.334
Due from ceding companies	60,384,079	616,324	900.075	61,900,478
Premiums receivable	21,364,970	17,262,792	4.538.072	43,165,834
Due from agents	3,664,573	1,151,088	1.543.942	6,359,603
Reinsurance recoverable on paid			, ,	-,,
losses	1,373,447	686,425	3,214,491	5,274,363
	116,423,045	49,485,167	23,654,400	189,562,612

The Company did not have any significant concentration of credit risk with a single counterparty or group of counterparties, geographical and industry segments as at December 31, 2017 and 2016.

Reinsurance contracts of the Company and the related amounts recoverable from reinsurers on unpaid losses are substantially with related parties with no history of default.

### (c.2) Liquidity risk

Liquidity or funding risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. The major liquidity risk confronting the Company is the day-to-day cash requirements for claims arising from insurance contracts. This risk is addressed by an effective cash management function and ensuring that liquidity is a major consideration for selecting long-term investment securities.

A daily cash position report is prepared and reviewed by management based on daily bank balances. The report takes into account projections for settlement of major claims and other liabilities based on the input provided by the different departments executing the transactions. The Company also ensures cash calls are sent promptly to reinsurers. A twelve month rolling cash flow forecast is prepared monthly to project major cash requirements and its impact to the Company's cash position on an ongoing basis.

The table below summarizes the maturity profile of the financial liabilities of the Company as at December 31, 2017 and 2016 based on the remaining period at the reporting date to their contractual maturities and are also presented based on contractual undiscounted repayment obligations.

2017	Within a year	2-3 years	4-5 years	Total
Insurance payables			, , , , , , , , , , , , , , , , , ,	· Otal
Premiums due to reinsurer	541,289,004	-	-	541,289,004
Funds held for reinsurers	870,093,391	-	_	870,093,391
Trade and other liabilities				0.0,000,00
Accrued expenses (except				
taxes and provisions)	112,342,999	-	_	112,342,999
Intercompany payables	110,101,180	-	_	110,101,180
Other liabilities	208,197	-	_	208,197
Total financial liabilities	1,634,034,771	-	-	1,634,034,771
	· · · · · · · · · · · · · · · · · · ·			
2016	Within a year	2-3 years	4-5 years	Total
Insurance payables				
Premiums due to reinsurer	652,117,469	-	<del>-</del>	652,117,469
Funds held for reinsurers	843,198,199	_	_	843,198,199
Trade and other liabilities				0 10,100,100
Accrued expenses (except				
taxes and provisions)	102,379,559	-	-	102,379,559
Intercompany payables	-	**	_	-
Other liabilities	4,582,560	-	-	4,582,560
Total financial liabilities	1,602,277,787	-	-	1,602,277,787

It is unusual for a company primarily transacting insurance business to predict the requirements of funding with absolute certainty as theory of probability is applied on insurance contracts to ascertain the likely provision and the time period when such liabilities will require settlement. The amounts and maturities in respect of insurance liabilities are thus based on management's best estimate using information that develops during the course of the loss adjustment process.

The Company's financial assets which are primarily held to manage insurance contract liabilities are sufficient to finance operations, pay financial liabilities and to mitigate the effects of fluctuations in cash flows.

### (c.3) Market risk

Market risk is the risk of change in value of financial instruments from fluctuations in foreign exchange rates (currency risk), market interest rates (interest rate risk) and market equity prices (price risk), whether such change in price is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The market risk the Company accepts is limited by regulatory restrictions imposed by the Insurance Code by allowing only certain types of investments. Liquidity and security are primary decision criteria for investing while at the same time limiting its investments in Philippine Peso and US Dollar to minimize and efficiently manage currency risk. An effective asset-liability matching process is currently in place.

#### (c.3.1) Currency risk

The Company's principal transactions are carried out in Philippine Peso and its exposure to foreign exchange risk arise primarily with respect to the US Dollar, as the Company deals with foreign reinsurers in the settlement of its obligations and receipt of any claim reimbursements. The Company's financial assets are denominated in the same currencies as its insurance liabilities, which mitigate the foreign currency exchange rate risk. Thus, the main foreign exchange risk arises from recognized assets and liabilities denominated in currencies other than those in which insurance liabilities are expected to be settled.

The table below summarizes the Company's main exposure to foreign currency exchange risks as at December 31:

		2017		2016
	US\$	PHP	US\$	PHP
Financial assets			,	
Cash and cash				
equivalents	7,233,192	361,478,859	2,369,603	117,539,839
Insurance receivables	2,693,597	136,513,304	3,688,880	182,021,713
Intercompany receivables	383,143	19,026,738		_
	10,309,932	517,018,901	6,058,483	299,561,552
Financial liabilities			· · · · · · · · · · · · · · · · · · ·	
Insurance payables	10,472,455	522,630,540	6,530,551	324,141,143
Intercompany payables	2,000,276	101,924,232	· · ·	, , -
Accrued expenses	232,482	11,618,300	471,451	23,385,463
	12,705,213	636,173,072	7,002,002	347,526,606
	(2,395,281)	(119,154,171)	(943,519)	(47,965,054)

The analysis below is performed for reasonable possible movements in key variables with all other variables held constant, showing the impact on profit after tax and equity. The fluctuation rate in 2017 of +/- P1 (2016 - +/-P1) is based on what management considers as material when assessing its exposure to US Dollar.

The correlation of variables will have a significant effect in determining the ultimate impact of market risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

	Increase		
	(Decrease) in		
	Peso per US\$		
	Depreciation	Impost on	luan a at a s
2017	(Appreciation)	Impact on	Impact on
Cash and cash equivalents	+ P 1	equity	profit after tax
Insurance receivables	+P1	5,063,234	5,063,234
Intercompany receivable	+ P 1	1,885,518	1,885,518
Insurance payable		268,200	268,200
Intercompany payable	+ P 1	(7,330,718)	(7,330,718)
Accrued expenses	+P1	(1,400,193)	(1,400,193)
•	+ P 1	(162,738)	(162,738)
Cash and cash equivalents	- P 1	(5,063,234)	(5,063,234)
Insurance receivables	- P 1	(1,885,518)	(1,885,518)
Insurance payable	- P 1	7,330,718	7,330,718
Intercompany receivable	- P 1	(1,322,861)	(1,322,861)
Intercompany payable	- P 1	1,400,193	1,400,193
Accrued expenses	- P 1	162,738	162,738
	1		
	Increase (Decrease) in		
	(Decrease) in		
	Peso per US\$	l	1
2016	Depreciation (Appreciation)	Impact on	Impact on
Insurance receivables	(Appreciation)	equity	profit after tax
Cash and cash equivalents	+ P 1	2,582,216	2,582,216
Insurance payable	+ P 1	1,658,722	1,658,722
Accrued expenses	+P1	(4,571,386)	(4,571,386)
Insurance receivables	+P1	(330,016)	(330,016)
	- P 1	(2,582,216)	(2,582,216)
Cash and cash equivalents	- P 1	(1,658,722)	(1,658,722)
Insurance payable	- P 1	4,571,386	4,571,386
Accrued expenses	-P1	330,016	330,016

#### (c.3.2) Interest rate risk

Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in interest rates. The Company's AFS debt securities bear fixed interest rates and therefore the Company is exposed to fair value interest rate risk but not to cash flow interest rate risk.

The following table shows information relating to the Company's exposure to fair value interest rate risk as at December 31:

			Maturity		
2017	Interest Rates	Within a year	2-3 years	4-5 years	Total
AFS debt securities	2.125% - 5.875%	1,521,649,015	713,965,256	-	2,235,614,271
			Maturity		
2016	Interest Rates	Within a year	2-3 years	4-5 years	Total
AFS debt securities	2.125 % - 7.75%	428,714,255	1,719,031,734	215,025,360	2,362,771,349

The analysis below is performed for reasonable possible movements in key variables with all other variables held constant, showing the impact on revaluing fixed rate AFS financial assets. The correlation of variables will have a significant effect in determining the ultimate impact on interest rate risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear. The fluctuation rate of +/-100 basis points is based on management's assessment of the most reasonable shift in interest rates.

2017	Change in Variables	Impact on Equity
Peso	+100 basis points	(14,893,534)
Peso	-100 basis points	15,338,751
0040		
2016	Change in Variables	Impact on Equity
Peso	+100 basis points	(39,800,139)
Peso	-100 basis points	41,116,523

The fluctuations in interest rates has no impact on profit or loss.

#### (c.3.3) Equity price risk

The Company's equity price risk exposure at year-end relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, principally AFS equity securities.

Such investment securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.

The Company's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investment, diversification plan and limits on investments. The analysis below is performed for reasonable possible movements in key variables with all other variables held constant, showing the impact on equity. The fluctuation rates used are based on the historical movements of the Philippine Stock Exchange index (PSEi) year on year. The correlation of variables will have a significant effect in determining the ultimate impact on price risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

2017	Change in Variables	Impact on Equity
PSEi	11.68%	39,503,348
PSEi	-11.68%	(39,503,348)
2016	Change in Variables	Impact on Equity
PSEi	18.37%	53,216,989
PSEi	-18.37%	(53,216,989)

The fluctuations in PSEi has no impact to profit or loss.

### 6. Capital risk management

The Company maintains a certain level of capital to ensure compliance to statute and to adequately protect the policyholders. The level of capital maintained is usually higher than the minimum capital requirements set by the regulators and the amount computed under the Risk-Based Capital ("RBC") Model.

The operations of the Company are subject to the regulatory requirements of the Insurance Code as supervised by the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., minimum capital requirements and minimum risk-based capital adequacy ratio).

Currently, management benchmarks its target capital level to the regulatory minimum, providing allowance for potential catastrophe losses, modest expansion and fluctuations in values of assets. The risk management function identifies the areas at its operations where capital can be substantially exposed. These are effectively addressed by the Company's underwriting, reinsurance and credit policies. It is the policy of the Company to distribute capital in excess of its target level to its shareholders by way of cash dividend out of its retained earnings.

Management monitors its target capital level on a quarterly basis. Management is required by internal governance standards to report any situation that may lead to a breach of minimum required capital levels to the Audit Committee and to the BOD to agree on any corrective action required to preserve the capital level.

No changes were made on the Company's objectives, policies and processes from the previous years.

#### Statutory net worth

Republic Act No. 10607, the Amended Insurance Code (the "Code"), was enacted into law effective September 20, 2013. Among the more significant provisions of the Code include the requirement for domestic insurance companies to maintain a minimum statutory net worth of P250 million by June 30, 2013; P550 million by December 31, 2016; P900 million by December 31, 2019; and P1.3 billion by December 31, 2022.

The Company is compliant with the minimum statutory net worth as at December 31, 2017 and 2016.

### Risk-based capital

On December 28, 2016, the IC issued CL No. 2016-68 which provides for the Amended RBC 2 Framework with effect beginning January 1, 2017. The CL provides that the RBC ratio of a non-life insurance company is calculated by dividing the total available capital by the RBC requirement. Total available capital is the aggregate of Tier 1 and Tier 2 capital minus deductions, subject to applicable limits and deductions prescribed by IC. The non-life RBC requirement considered the following components set by IC: (i) credit risk capital charge; (ii) insurance risk capital charge; (iii) market risk capital charge for equities; (iv) market risk capital charge for other than equities; (v) operational risk capital charge; and (vi) catastrophe risk capital charge. The minimum RBC ratio is to be established at 100%. All non-life insurance companies are required to maintain the minimum RBC ratio and not fail the trend test. Failure to meet the minimum RBC ratio will trigger regulatory intervention by IC.

On the same date, the IC issued CL No. 2016-69 which provides that on the following year of implementation of the Amended RBC 2 Framework, the RBC requirement will be relaxed to consider the level of sufficiency to be 95th percentile for year 2017, 97.5th percentile for year 2018 and 99.5th percentile for year 2019.

The Company is compliant with the requirements of the RBC 2 framework and will not require capital call from shareholders as of December 31, 2017.

Given the effectivity of the Amended RBC 2 Framework on January 1, 2017, the Company continues to determine its RBC requirements in accordance with IMC No. 6-2006 as at December 31, 2016. The IMC No. 6-2006 provides for the RBC framework for the non-life insurance industry to establish the required amounts of capital in relation to their investment and insurance risks, maintain a minimum RBC ratio of 100% and not fail the trend test. Failure to meet the minimum RBC ratio results to the corresponding regulatory intervention by IC. Consistent with the provisions of IMC No. 6-2006, as at December 31, 2016, the RBC ratio is calculated as net worth divided by the RBC requirement. Net worth includes the Company's paid-up capital, contributed and contingency surplus and unassigned surplus. Revaluation and fluctuation reserve accounts form part of net worth only to the extent authorized by the IC.

The Company is compliant with the minimum RBC ratio (100%) and has passed the trend test based on the requirements of IMC No. 6-2006 as at December 31, 2016.

The following table shows how the RBC ratio as at December 31 was determined by the Company in 2017 (based on Amended RBC 2 Framework) and 2016 (based on IMC No. 6-2006):

	2017	2016
Net worth	1,927,874,056	1,965,411,971
RBC requirement	298,616,016	388,329,898
RBC ratio	646%	506%

#### 7. Fair value estimation

The fair value of financial instruments under AFS that are actively traded in organized financial markets is determined by reference to quoted market prices, at the close of business on the reporting date. For unquoted equity instruments, reference is made to the cost which is assumed to be a reasonable approximation of fair value given the limited transactions and circumstances of the instruments. Unquoted equity instruments pertain to a portion of the Company's proprietary shares.

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the input used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Fair value measurements that are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access as at the reporting date. Market price data is generally obtained from exchange or dealer markets. The Company does not adjust the quoted price for such instruments. Assets measured at fair value on a recurring basis and classified as Level 1 are actively traded listed equities. The Company considers that government debt securities issued by G7 countries (United States, Canada, France, Germany, Italy, Japan, and the United Kingdom) and traded in a dealer market to be Level 1, until they no longer trade with sufficient frequency and volume to be considered actively traded.
- Level 2: Fair value measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices). Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted prices that are observable for the asset and liability, such as interest rates and yield curves that are observable at commonly quoted intervals. Assets and liabilities measured at fair value on a recurring basis and classified as Level 2 generally include government securities issued by non-G7 countries, most investment grade corporate bonds, derivative contracts, and proprietary shares. Mortgage and guaranteed loans, with fair values disclosed, are also classified as Level 2.
- Level 3: Fair value measurements based on valuation techniques that use significant inputs that are
  unobservable. Unobservable inputs are only used to measure fair value to the extent that relevant
  observable inputs are not available, allowing for circumstances in which there is little, if any, market
  activity for the asset or liability. Assets and liabilities measured at fair value on a recurring basis and
  classified as Level 3 include private equity investments, and direct private equity investments.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment. In making the assessment, the Company considers factors specific to the asset or liability.

The following table presents the fair value hierarchy of the Company's financial assets measured at fair value and assets for which fair values are disclosed at December 31 following the fair value hierarchy definition as described above.

December 31, 2017	Level 1	Level 2	Total
Recurring measurements			
AFS financial assets			
Government debt securities	-	2,235,614,271	2,235,614,271
Listed equity securities	338,076,168	-	338,076,168
Proprietary shares		62,915,698	62,915,698
	338,076,168	2,298,529,969	2,636,606,137
December 31, 2016	Level 1	Level 2	Total
Recurring measurements			
AFS financial assets			
Government debt securities	-	2,362,771,349	2,362,771,349
Listed equity securities	289,736,996	_	289,736,996
Proprietary shares		58,765,698	58,765,698
	289,736,996	2,421,537,047	2,711,274,043

There are no financial instruments classified as Level 3. There were no transfers between Level 1 and Level 2 during the year.

The carrying values of the other financial assets and liabilities reasonably approximate their fair values due to their short-term nature.

### 8. Net earned insurance premiums

Gross earned premiums on insurance contracts and reinsurers' share of gross earned premiums on insurance contracts for the years ended December 31 consist of the following:

	2017	2016
Gross premiums on insurance contracts		
Direct insurance	1,660,438,526	1,892,586,144
Assumed reinsurance	604,800,990	685,767,269
Gross change in provision for unearned premiums	38,581,910	195,116,457
Total gross earned premiums on insurance contacts	2,303,821,426	2,773,469,870
Reinsurers' share of gross earned premiums on		
insurance contracts		
Direct insurance	1,503,421,838	1,702,751,674
Assumed reinsurance	460,720,790	524,498,935
Reinsurers' share of gross change in deferred	,. = 1,. 2 2	
reinsurance premiums	96,151,719	127,493,905
Total reinsurers' share of gross earned premiums		
on insurance contracts	2,060,294,347	2,354,744,514
Net earned insurance premiums	243,527,079	418,725,356

This note includes amounts from the discontinued operation in Note 29.

#### 9. Net investment income

The account for the years ended December 31 consists of the following:

	Notes	2017	2016
Interest income on:			
AFS financial assets			
Government securities		83,973,156	100,760,445
Amortization of premium	17	(8,971,477)	(22,759,864)
Cash and cash equivalents	20	10,216,227	4,211,874
Loans and receivables		, , , , , , , , , , , , , , , , , , , ,	1,,
Mortgage loans		153,132	172,226
Collateral loans		98,878	247,038
Gain on sale of available-for-sale financial assets		28,508,421	4,558,513
Impairment of available-for-sale financial assets		(8,271,793)	
Dividend income		7,304,677	4,960,784
		113,011,221	92,151,016

#### 10. Other income

Other income for the years ended December 31 consists of the following:

	2017	2016
Fee income	45,059,729	76,207,982
Others	10,846,249	8,824,578
	55,905,978	85,032,560

Fee income pertains mainly to fees for claims handling services, engineering services and other management services rendered to various third parties and entities under common control.

Others include gain on sale of various fixed assets and fees for unconsummated contract.

#### 11. Net insurance benefits and claims

Gross insurance contract benefits and claims paid for the years ended December 31 consist of the following:

	Note	2017	2016
Insurance contract benefits and claims paid			· · · · · · · · · · · · · · · · · · ·
Direct insurance		226.349.722	292,404,742
Assumed reinsurance		197,573,148	325,637,173
Total insurance contract benefits and claims paid	23	423,922,870	618,041,915

Reinsurers' share of gross insurance contract benefits and claims paid for the years ended December 31 consist of the following:

	Note	2017	2016
Reinsurers' share of insurance contract benefits and			
claims paid			
Direct insurance		179,464,622	202,124,304
Assumed reinsurance		162,318,300	290,852,343
Total reinsurers' share of insurance contract benefits		,	
and claims paid	23	341,782,922	492,976,647

## Gross change in claims liabilities as at December 31 follows:

	2017	2016
Change in provision for claims reported		
Direct insurance	143,040,872	(70,683,582)
Assumed reinsurance	1,091,199,280	(241,838,198)
Change in provision for IBNR	133,000,653	91,982,785
Total gross change in claims liabilities	1,367,240,805	(220,538,995)

# Reinsurers' share of gross change in claims liabilities as at December 31 follows:

	2017	2016
Reinsurers' share of gross change in outstanding claims		
provisions		
Direct insurance	(136,077,171)	40,820,978
Assumed reinsurance	(978,884,525)	260,467,588
Reinsurers' share of change in provision for IBNR	(101,467,155)	(82,187,122)
Total reinsurers' share of gross change in claims liabilities	(1,216,428,851)	219,101,444

This note includes amounts from the discontinued operation in Note 29.

## 12. Operating expenses

Operating expenses for the years ended December 31 consist of:

	Notes	2017	2016
Salaries and employee benefits	22	127,967,244	144,836,909
Allocated Parent Company expenses	28	125,029,154	100,728,500
Professional and other service fees		98,637,534	117,584,110
Electronic data processing expenses		78,668,188	93,096,514
Rent	27	26,742,800	25,561,181
Transportation and travel		6,116,469	3,164,224
Sales and marketing		5,808,557	26,588,472
Depreciation and amortization	14	5,559,170	5,459,103
Communications, light and water		5,153,235	4,973,547
Repairs and maintenance		2,625,136	3,736,414
Office supplies and printing costs		1,602,059	1,980,443
Entertainment, amusement and representation		1,263,213	2,839,619
Fines and penalties		19,443	2,264,597
Others		8,424,894	19,772,549
Gross operating expenses		493,617,096	552,586,182
Less: cost recoveries	28	47,719,445	35,029,827
Operating expenses, net		445,897,651	517,556,355

Professional and other fees include audit and legal fees.

Cost recoveries pertain to expenses paid by the Company in behalf of other AIG entities. The balance for the year ended December 31 include:

	Note	2017	2016
Salaries and employee benefits		36,327,468	28,422,875
Rent		4,838,490	3,542,635
Transportation and travel		3,537,340	883,908
Electronic data processing expenses		900,396	710,629
Communications, light and water		728,520	688,246
Repairs and maintenance		633,676	435,527
Depreciation and amortization		190,166	179,794
Professional and other service fees		80,429	87,563
Office supplies and printing costs		49,186	177
Entertainment, amusement and representation		39,672	32,403
Others		394,102	46,070
	28	47,719,445	35,029,827

This note includes amounts from the discontinued operation in Note 29.

## 13. Income tax

The details of provision for income tax for the years ended December 31 follow:

	2017	2016
Final tax	18,505,688	21,692,858
MCIT	9,368,678	-,,
Regular corporate income tax	-	56,939,281
Deferred	(14,739,165)	(4,249,096)
	13,135,201	74,383,043

The provision for income tax is attributable to:

	Note	2017	2016
Continuing operations		31,812,022	101,207,432
Discontinued operations	29	(18,676,821)	(26,824,389)
		13,135,201	74,383,043

The reconciliation of statutory income tax rates to effective income tax rates as at December 31 is as follows:

	2017	2016
Statutory income tax rates	30.00	30.00
Tax effects of:	33.33	00.00
Non-deductible expense	8.45	(6.84)
Non-taxable income	(2.59)	(0.43)
Income already subjected to final tax	(18.84)	(1.25)
MCIT during the year	1.83	()
Effective income tax rates	18.85	21.48

The Company's net deferred income tax assets (liabilities) as at December 31 consist of:

	2017	2016
Deferred income tax assets on:		
Deferred reinsurance commissions	55,542,675	64,968,603
IBNR	33,263,552	23,803,502
Accrued expenses	4,689,824	9,017,598
Excess of deferred reinsurance premiums per books over tax	, ,	2,211,000
basis	65,210,328	41,437,238
Reserve for discretionary bonus	4,098,632	3,683,007
Reserve for contingent profit commission	3,415,592	3,712,069
Allowance for impairment - premiums receivable	4,877,982	8,505,770
Total deferred income tax assets	171,098,585	155,127,787
Deferred income tax liabilities on:		
Excess of provision for unearned premiums per tax over books	62,364,920	62,526,154
Retirement benefit asset	5,968,013	5,241,674
Deferred acquisition costs	18,975,769	16,260,406
Revaluation reserve on AFS financial assets	2,948,736	1,892,653
Unrealized foreign exchange gain	68,773	4,913
Total deferred income liabilities	90,326,211	85,925,800
Net deferred income tax assets	80,772,374	69,201,987

## Movements in net deferred income tax assets (liabilities) follow:

	2017	2016
At January 1	69,201,987	96,400,945
Amounts credited to statement of income Amounts (charged against) credited to other comprehensive	14,739,165	(24,124,661)
income	(3,168,778)	(3,074,297)
At December 31	80,772,374	69,201,987

In compliance with the Tax Reform Act of 1997, the Company shall pay the MCIT or the normal income tax, whichever is greater. Any excess of the MCIT over the normal income tax shall be carried forward annually and credited against the normal income tax for the next three succeeding taxable years. Unrecognized deferred income tax asset relating to MCIT amounts to P9.39 million (2016 - nil) as at December 31, 2017.

## 14. Property and equipment, net

The roll-forward analysis of the account for the years ended December 31 follows:

	EDP	Furniture and	Leasehold	Transport	
2017	Equipment	Fixtures	Improvement	Equipment	Total
Cost					
January 1	27,696,696	14,048,424	17,783,758	4,434,625	63,963,503
Additions	6,308,769	6,267,414	25,001,750	_	37,577,933
Retirement	(5,408,889)	(311,218)	(17,588,332)	=	(23,308,439)
	28,596,576	20,004,620	25,197,176	4,434,625	78,232,997
Accumulated depreciation			· · · · · · · · · · · · · · · · · · ·	7.11.11	
and amortization					
January 1	22,035,156	14,004,849	16,930,625	3,303,963	56,274,593
Depreciation and			. ,	_,,	00,27 1,000
amortization	3,106,022	134,665	1,686,915	631,568	5,559,170
Retirement	(5,408,889)	(311,218)	(17,588,332)	-	(23,308,439)
	19,732,289	13,828,296	1,029,208	3,935,531	38,525,324
Net book value	8,864,287	6,176,324	24,167,968	499,094	39,707,673
	EDP	Furniture and	Leasehold	Transport	
2016	Equipment	Fixtures	Improvement	Equipment	Total
Cost					
January 1	69,772,919	14,048,424	17,783,758	4,434,625	106,039,726
Additions	1,435,972	-	-	-	1,435,972
Retirement	(43,512,195)		-	-	(43,512,195)
	27,696,696	14,048,424	17,783,758	4,434,625	63,963,503
Accumulated depreciation				<u> </u>	
and amortization					
January 1	61,666,772	13,974,641	16,077,487	2,608,555	94,327,455
Depreciation and				, , , , , , ,	- 1,1,100
amortization	3,880,349	30,208	853,138	695,408	5,459,103
Retirement	(43,511,965)		· <u>-</u>	-	(43,511,965)
	22,035,156	14,004,849	16,930,625	3,303,963	56,274,593
Net book value	5,661,540	43,575	853,133	1.130.662	7.688.910

Depreciation and amortization as at December 31, 2017 and 2016 are included under operating expenses in the statement of comprehensive income.

### 15. Reinsurance assets

Details of the account at December 31 follow:

	Note	2017	2016
Reinsurance recoverable on unpaid losses	23	2,137,962,337	921,533,486
Deferred reinsurance premiums	23	554,261,120	650,412,839
		2,692,223,457	1,571,946,325

All reinsurance assets are expected to be collected within one year.

### 16. Deferred acquisition costs

The roll-forward analysis of deferred acquisition costs for the years ended December 31 follows:

	2017	2016
At January 1	54,201,353	68,964,173
Cost deferred during the year	163,986,173	190,834,168
Amortization charge for the year	(154,934,964)	(205,596,988)
At December 31	63,252,562	54,201,353

Deferred acquisition costs are to be amortized within one year from reporting date.

Amortization charge for the year includes the commission expense from the discontinued operations in Note 29.

#### 17. Available-for-sale financial assets

#### (a) AFS financial assets

	2017	2016
Government debt securities		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Local currency	2,235,614,271	2,362,771,349
Equity securities	_,,_,	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Listed shares	338,076,168	289,736,996
Proprietary shares	62,915,698	58,765,698
	2,636,606,137	2,711,274,043

The carrying values of AFS financial assets have been determined as follows:

	Note	2017	2016
At January 1		2,711,274,043	2,707,617,842
Additions		511,312,028	1,042,198,470
Disposals/maturities		(640,258,181)	(1,011,831,515)
Amortization of premium	9	(8,971,477)	(22,759,864)
Fair value change recycled to profit or loss		(9,956,465)	(4,558,513)
Fair value change in other comprehensive income		73,206,189	607,623
At December 31		2,636,606,137	2,711,274,043

Impairment of AFS financial assets amounts to P8.3 million as at December 31, 2017 (2016 - nil).

The unrealized gain in respect of change in fair value of AFS financial assets charged against equity as at December 31, 2017 amounts to P51.9 million (2016 - P7.7 million), net of tax effect of P1.1 million (2016 - P3.8 million).

Proceeds from disposals and maturities of AFS financial assets for the year ended December 31, 2017 amount to P650.2 million (2016 - P1,016.4 million).

The maturity profile of the Company's government debt securities are as follows:

	2017	2016
Due within one year	1,521,649,015	428,714,255
2-3 years	713,965,256	1,719,031,734
4-5 years		215,025,360
At December 31	2,235,614,271	2,362,771,349

## 18. Loans and receivables

The account at December 31 consists of:

	Note	2017	2016
Mortgage loans		2,405,658	2,499,974
Guaranteed loans		727,150	1,855,292
Intercompany accounts receivable	28	51,325,486	5,435,994
Miscellaneous receivables		6,919,681	5,888,275
		61,377,975	15,679,535

Miscellaneous receivables include emergency loan program and salary advances.

The maturity profile of loans and receivables at December 31 is as follows:

	2017	2016
Due within one year	58,720,266	11,888,557
2-3 years	727,150	_
4-5 years	-	1,788,203
Over 5 years	1,930,559	2,002,775
	61,377,975	15,679,535

Mortgage and guaranteed loans earn interest in 2017 ranging from 7% to 14% per annum (2016 - 7% to 14%) and with maturities ranging from 1 to 20 years (2016 - 1 to 20 years).

## 19. Insurance receivables, net

The account at December 31 consists of:

	2017	2016
Due from brokers	230,657,638	170,971,842
Due from ceding companies	224,558,260	206,062,229
Premiums receivable	51,510,515	43,974,329
Due from agents	3,334,122	6,991,141
Reinsurance recoverable on paid losses	3,300,148	6,085,509
	513,360,683	434,085,050
Allowance for impairment	(16,259,941)	(28,352,567)
	497,100,742	405,732,483

All insurance receivables are due within one year.

Movements in allowance for impairment as at December 31 follow:

	2017	2016
At January 1	28,352,567	16,512,617
Write-off of allowance for impairment	-	-
(Reversal of) provision for impairment loss	(12,092,626)	11,839,950
At December 31	16,259,941	28,352,567

Reversal of provision is due to improvement in premium collection in 2017.

## 20. Cash and cash equivalents

The account at December 31 consists of:

	2017	2016
Cash in banks	154,125,695	134,551,069
Short-term deposits	836,799,890	650,256,067
	990,925,585	784,807,136

The cash in banks and short-term deposits have annual interest rates in 2017 ranging from 0.03% to 2.5% (2016 - 0.375% to 2.00%). Short term deposits are made for varying periods not exceeding three months depending on the immediate cash requirements of the Company.

Interest income earned from cash in banks and short-term deposits for the year ended December 31, 2017 amounts to P10.2 million (2016 - P4.2 million) (Note 9).

### 21. Equity

### (a) Share capital

The Company's share capital as at December 31 consists of:

	2017		2016	
	Shares	Amount	Shares	Amount
Common shares - P100 par value				
Authorized	13,000,000	1,300,000,000	13,000,000	1,300,000,000
Issued and outstanding	· · · · · · · · · · · · · · · · · · ·			
At beginning of the year	9,358,524	935,852,400	9,358,524	935,852,400
Issuances during the year	-	_	-,,	-
At end of the year	9,358,524	935,852,400	9,358,524	935,852,400

#### (b) Accumulated other comprehensive income

Details of and movements in Accumulated other comprehensive income for the years ended December 31 follow:

	Notes	2017	2016
Fair value reserve on available-for-sale financial assets	17		
At January 1		37,596,012	45,307,754
Fair value change recycled to profit or loss		(20,236,627)	(4,558,513)
Fair value change on available-for-sale financial assets		73,206,189	607,623
Deferred income tax effect		(1,056,083)	(3,760,852)
At December 31		89,509,492	37,596,012
Remeasurement on defined benefit plan	22		
At January 1		(29,078,412)	(27,476,452)
Remeasurement gains for the year		7,042,317	(2,288,515)
Deferred income tax effect		(2,112,695)	686,555
At December 31		(24,148,790)	(29,078,412)
		65,360,701	8,517,600

#### (c) Retained earnings

As at December 31, 2017, the Company has excess retained earnings over its paid-up capital.

In 2008, the SEC issued Memorandum Circular No. 11 providing the guidelines in determining the appropriate amount of retained earnings available for dividend distribution taking into consideration the effective guidelines of the SEC. On January 24, 2013, SEC issued Financial Reporting Bulletin No. 14, *Reconciliation of Retained Earnings Available for Dividend Declaration*, which prescribed adjustments as indicated in Annex 68-C of SRC Rule 68.

Consistent with the provision of the Corporation Code of the Philippines, stock corporations are prohibited from retaining surplus profits in excess of 100% of their paid-in capital.

BIR Revenue Regulations No. 2-2001 provides that insurance companies are exempted from the 10% improperly accumulated earnings tax imposed on improperly accumulated taxable income.

The amended Insurance Code provides that no domestic insurance corporation shall declare or distribute any dividend on its outstanding stocks unless it has met the minimum paid-up capital and net worth requirements of the amended Code.

The Company plans to retain the excess retained earnings over its paid up capital as at December 31, 2017 of P103.5 million (2016 - P46.9 million) for the following:

- As additional reserve for future contingencies, especially for catastrophe losses;
- To comply with the more robust RBC and reserving requirements implemented by the IC effective January 1, 2017.

Management will continue to evaluate the plans to retain the excess retained earnings over its paid up capital after considering the amended regulatory capital requirements of the IC on fixed capitalization and RBC framework.

### 22. Employee benefits

The amounts recognized in the financial statements as at and for the year ended December 31 related to post-employment benefits are as follows:

	Note	2017	2016
Retirement benefit asset		21,403,295	19,902,206
Provisions for other post-employment benefits	26	5,949,518	6,336,185
		2017	2016
Charge (credit) to profit or loss for:			
Retirement benefit obligation		4,899,603	(7,917,860)
Provision (reversal of provision) for other post-		, ,	(1,11,1,11)
employment benefits		320,488	(4,909,489)
		5,220,091	(12,827,349)
		2017	2016
Remeasurement gains for:			
Retirement benefit asset		(6,400,692)	2,084,042
Provisions for other post-employment benefits		(641,625)	204,473
		(7,042,317)	2,288,515

### (a) Defined benefit retirement plans

The Company operates a defined benefit retirement plan, covering substantially all of its employees, which requires contributions to be made to an administered fund. The plan is administered by a local bank as trustee. The level of benefits provided depends on members' length of service and their salary in the final years leading up to retirement. Plan assets held in trusts are governed by local regulations.

The amounts recognized in the statement of financial position are determined as follows:

	2017	2016
Present value of funded obligations	79,926,361	79,970,576
Fair value of plan assets	101,329,656	99,872,782
Asset in the statement of financial position	21,403,295	19,902,206

The movement in the retirement benefit obligation and plan assets for the years ended December 31 are as follows:

Present value of of obligation (99,872,782) (19,902,206) (20,707) (2				
At January 1, 2017 79,970,576 (99,872,782) (19,902,206)  Current service cost 6,366,473 - 6,366,473 Past service cost (320,177) Interest expense (income) 3,840,219 (4,986,912) (1,146,693)  Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) (4,783,215) - (4,783,215) Experience losses (1,276,327) - (1,276,327)  Benefit payments from plan (3,871,188) 3,871,188 - (4,783,215) Experience losses (1,3871,188) 3,871,188 - (4,743,215) Experience losses (1,3871,188) (1,3871,188) (1,3871,188) (1,3871,188) Experience losses (1,3871,188) (1,3871,188) (1,3871,188) (1,3871,188) Experience losses (1,3871,188) (1,3871,188) (1,3871,188) (1,3871,188) (1,3871,188) Experience losses (1,388,371) (1,388,388) Experience losses (1,388,369) (1,388,188,371) Experience losses (1,388,369) (1,388,188,371) Experience losses (1,388,369) (1,388,188,369) (1,388,188,371) Experience losses (1,388,369) (1,388,188				
Current service cost         6,366,473         -         6,366,473           Past service cost         (320,177)         -         (320,177)           Interest expense (income)         3,840,219         (4,986,912)         (1,146,693)           Remeasurements:         4,899,603         Remeasurements:         4,899,603           Remeasurements:         Return on plan assets, excluding amounts included in interest expense (income)         -         (341,150)         (341,150)           Gain from change in financial assumptions         (4,783,215)         -         (4,783,215)           Experience losses         (1,276,327)         -         (1,276,327)           Experience losses         (6,059,542)         (341,150)         (6,400,692)           Benefit payments from plan         (3,871,188)         3,871,188         -           At December 31, 2017         (3,871,188)         3,871,188         -           At January 1, 2016         95,405,152         (100,473,540)         (5,068,388)           Current service cost         8,584,371         -         8,584,371           Past service cost         (15,904,492)         -         (15,904,492)           Interest expense (income)         (3,131,752)         (4,786,108)         (7,917,860)           Remeasure			plan assets	Total
Past service cost (320,177)			(99,872,782)	(19,902,206)
Interest expense (income)   3,840,219   (4,986,912)   (1,146,693)	· · · · · · · · · · · · · · · · · · ·	6,366,473	-	6,366,473
Interest expense (income)   3,840,219   (4,986,912)   (1,146,693)   9,886,515   (4,986,912)   4,899,603   (4,986,912)   4,899,603   (4,986,912)   4,899,603   (4,986,912)   4,899,603   (4,986,912)   4,899,603   (4,783,215)   (4,783,215)   (4,783,215)   (4,783,215)   (4,783,215)   (4,783,215)   (4,783,215)   (4,783,215)   (1,276,327)   (1,276,327)   (1,276,327)   (6,059,542)   (341,150)   (6,400,692)   (6		(320,177)	-	(320,177)
Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses  (4,783,215) (1,276,327) (6,059,542) (341,150) (6,400,692)  Benefit payments from plan (3,871,188) At December 31, 2017 (3,871,188) 3,871,188 - At December 31, 2017 (3,871,188) 3,871,188 - At December 31, 2017 (3,871,188) 3,871,188 -  Present value of obligation plan assets Current service cost (15,904,492) Interest expense (income) (3,131,752) (4,786,108) (5,068,388) (5,97,739) (3,131,752) (4,786,108) (5,97,739) (3,131,752) (4,786,108) (7,917,860)  Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses (1,675,518) (9,000,000) (9,000,000) Benefit payments from plan (10,627,306) (10,627,306) (3,41,150) (3,41,150) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (4,783,215) (5,064,922) (5,068,388) (6,786,108) (7,917,860)	Interest expense (income)	3,840,219	(4,986,912)	(1,146,693)
Return on plan assets, excluding amounts included in interest expense (income)         -         (341,150)         (341,150)           Gain from change in financial assumptions         (4,783,215)         -         (4,783,215)           Experience losses         (1,276,327)         -         (1,276,327)           (6,059,542)         (341,150)         (6,400,692)           Benefit payments from plan         (3,871,188)         3,871,188         -           At December 31, 2017         (3,871,188)         3,871,188         -           At January 1, 2016         95,405,152         (100,473,540)         (5,068,388)           Current service cost         8,584,371         -         8,584,371           Past service cost         (15,904,492)         -         (15,904,492)           Interest expense (income)         4,188,369         (4,786,108)         (597,739)           Remeasurements:         Return on plan assets, excluding amounts included in interest expense (income)         -         3,759,560         3,759,560           Gain from change in financial assumptions         (5,015,986)         -         (5,015,986)           Experience losses         3,340,468         -         3,340,468           Contributions of the Company         -         (9,000,000)         (9,000,000)		9,886,515	(4,986,912)	4,899,603
included in interest expense (income) Gain from change in financial assumptions Experience losses (1,276,327) (6,059,542) (341,150) (6,400,692)  Benefit payments from plan (3,871,188) At December 31, 2017 (3,871,188) At January 1, 2016 At January 1, 2016 Current service cost (15,904,492) Interest expense (income) Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses  Curributions of the Company Experience Income plan  At December 31, 2017  Current service cost (15,904,492) Interest expense (income) Gain from change in financial assumptions Experience losses (15,015,986) Current service cost (16,015,916) Current service cost (17,017,016) Current service cost (10,017,018) Current				
Gain from change in financial assumptions Experience losses         (4,783,215) (1,276,327)         - (4,783,215) (1,276,327)           Experience losses         (6,059,542)         (341,150)         (6,400,692)           Benefit payments from plan         (3,871,188)         3,871,188         -           At December 31, 2017         (3,871,188)         3,871,188         -           Present value of obligation of obligation assets         (101,329,656)         (21,403,295)           Present value of obligation of obligation assets         Fair value of plan assets         Total           At January 1, 2016         95,405,152         (100,473,540)         (5,068,388)           Current service cost         8,584,371         - 8,584,371         - 8,584,371           Past service cost         (15,904,492)         - 8,584,371         (15,904,492)           Interest expense (income)         4,188,369         (4,786,108)         (597,739)           Remeasurements:         Return on plan assets, excluding amounts included in interest expense (income)         - 3,759,560         3,759,560           Gain from change in financial assumptions Experience losses         (5,015,986)         - 5,015,986)         - 5,015,986)           Experience losses         3,340,468         - 3,340,468         - 3,340,468           Contribution	Return on plan assets, excluding amounts			
Gain from change in financial assumptions         (4,783,215)         -         (4,783,215)           Experience losses         (1,276,327)         -         (1,276,327)           (6,059,542)         (341,150)         (6,400,692)           Benefit payments from plan         (3,871,188)         3,871,188         -           At December 31, 2017         (3,871,188)         3,871,188         -           79,926,361         (101,329,656)         (21,403,295)           Present value of obligation of obligation of obligation plan assets         Total           At January 1, 2016         95,405,152         (100,473,540)         (5,068,388)           Current service cost         8,584,371         -         8,584,371           Past service cost         (15,904,492)         -         (15,904,492)           Interest expense (income)         4,188,369         (4,786,108)         (597,739)           (3,131,752)         (4,786,108)         (597,739)           (3,131,752)         (4,786,108)         (7,917,860)           Remeasurements:         Return on plan assets, excluding amounts included in interest expense (income)         -         3,759,560         3,759,560           Gain from change in financial assumptions Experience losses         (5,015,986)         -         3,340,468			(341,150)	(341,150)
Experience losses		(4,783,215)		
Benefit payments from plan	Experience losses	(1,276,327)	-	
Benefit payments from plan			(341.150)	
At December 31, 2017 (3,871,188) 3,871,188 - 79,926,361 (101,329,656) (21,403,295)  Present value of obligation plan assets Total At January 1, 2016 95,405,152 (100,473,540) (5,068,388)  Current service cost 8,584,371 - 8,584,371 Past service cost (15,904,492) - (15,904,492) Interest expense (income) 4,188,369 (4,786,108) (597,739)  Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) - 3,759,560 (5,015,986) Gain from change in financial assumptions Experience losses 3,340,468 - 3,340,468  (1,675,518) 3,759,560 (9,000,000) Benefit payments from plan (10,627,306) 10,627,306			(***)	(0,100,002)
At December 31, 2017  (3,871,188) (3,871,188) (101,329,656) (21,403,295)  Present value of obligation plan assets  At January 1, 2016 (21,403,295)  At January 1, 2016 (21,403,295)  Present value of plan assets (100,473,540) (5,068,388)  Current service cost (15,904,492) (15,904,492) (15,904,492) (15,904,492) (15,904,492) (15,904,492) (15,904,492) (17,917,860)  Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses (1,675,518) (1,675,518) (1,600,000) (1,6	Benefit payments from plan	(3.871.188)	3.871 188	_
Present value of of obligation plan assets   Total	At December 31, 2017			
Present value of plan assets   Total				(21 403 295)
At January 1, 2016  At January 1, 2016  Current service cost Past service cost Past service cost Interest expense (income)  Remeasurements: Return on plan assets, excluding amounts included in interest expense (income)  Gain from change in financial assumptions Experience losses  Contributions of the Company Benefit payments from plan  of obligation plan assets  (100,473,540) (5,068,388)  (100,473,540) (100,473,540) (100,473,540) (100,473,540) (100,473,540) (100,473,540) (100,473,540) (100,473,540) (100,4786,108) (100,4786,10				(21, 100,200)
At January 1, 2016 95,405,152 (100,473,540) (5,068,388)  Current service cost 8,584,371 - 8,584,371  Past service cost (15,904,492) - (15,904,492)  Interest expense (income) 4,188,369 (4,786,108) (597,739)  Remeasurements:  Return on plan assets, excluding amounts included in interest expense (income) - 3,759,560  Gain from change in financial assumptions (5,015,986) - (5,015,986)  Experience losses 3,340,468 - 3,340,468  Contributions of the Company - (9,000,000)  Benefit payments from plan (10,627,306) 10,627,306 -		Present value	Fair value of	
At January 1, 2016 95,405,152 (100,473,540) (5,068,388)  Current service cost 8,584,371 - 8,584,371  Past service cost (15,904,492) - (15,904,492)  Interest expense (income) 4,188,369 (4,786,108) (597,739)  Remeasurements:  Return on plan assets, excluding amounts included in interest expense (income) - 3,759,560  Gain from change in financial assumptions (5,015,986) - (5,015,986)  Experience losses 3,340,468 - 3,340,468  Contributions of the Company - (9,000,000)  Benefit payments from plan (10,627,306) 10,627,306 -		of obligation	plan assets	Total
Current service cost       8,584,371       -       8,584,371         Past service cost       (15,904,492)       -       (15,904,492)         Interest expense (income)       4,188,369       (4,786,108)       (597,739)         Remeasurements:       (3,131,752)       (4,786,108)       (7,917,860)         Return on plan assets, excluding amounts included in interest expense (income)       -       3,759,560       3,759,560         Gain from change in financial assumptions       (5,015,986)       -       (5,015,986)         Experience losses       3,340,468       -       3,340,468         Contributions of the Company       -       (9,000,000)       (9,000,000)         Benefit payments from plan       (10,627,306)       10,627,306       -	At January 1, 2016			
Past service cost	Current service cost	8,584,371		
Interest expense (income)  4,188,369 (4,786,108) (597,739)  (3,131,752) (4,786,108) (7,917,860)  Remeasurements:  Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses (5,015,986) (1,675,518) (1,675,518) (1,627,306) (10,627,306) (10,627,306) (10,627,306)	Past service cost		_	
Remeasurements: Return on plan assets, excluding amounts included in interest expense (income) Gain from change in financial assumptions Experience losses  Contributions of the Company Benefit payments from plan  (3,131,752) (4,786,108) (7,917,860) (5,015,860) - 3,759,560 (5,015,986) - (5,015,986) - 3,340,468 - 3,340,468 - 3,340,468 - (9,000,000) - (9,000,000) - (9,000,000) - (9,000,000) - (10,627,306)	Interest expense (income)	4,188,369	(4,786,108)	
Remeasurements:  Return on plan assets, excluding amounts included in interest expense (income)  Gain from change in financial assumptions Experience losses  (5,015,986)  3,340,468  (1,675,518)  Contributions of the Company  Benefit payments from plan  (10,627,306)				
included in interest expense (income) - 3,759,560 3,759,560 Gain from change in financial assumptions (5,015,986) - (5,015,986) Experience losses 3,340,468 - 3,340,468  (1,675,518) 3,759,560 2,084,042  Contributions of the Company - (9,000,000) Benefit payments from plan (10,627,306) 10,627,306 -				(.,,,)
Gain from change in financial assumptions       (5,015,986)       - (5,015,986)         Experience losses       3,340,468       - 3,340,468         (1,675,518)       3,759,560       2,084,042    Contributions of the Company          - (9,000,000)       (9,000,000)         Benefit payments from plan       (10,627,306)       10,627,306	Return on plan assets, excluding amounts			
Gain from change in financial assumptions       (5,015,986)       -       (5,015,986)         Experience losses       3,340,468       -       3,340,468         (1,675,518)       3,759,560       2,084,042    Contributions of the Company          -       (9,000,000)       (9,000,000)         Benefit payments from plan       (10,627,306)       10,627,306       -		-	3,759,560	3.759.560
Experience losses       3,340,468       -       3,340,468         (1,675,518)       3,759,560       2,084,042         Contributions of the Company Benefit payments from plan       -       (9,000,000)       (9,000,000)         MAD 10,627,306       10,627,306       -       -		(5,015,986)	-	
(1,675,518) 3,759,560 2,084,042  Contributions of the Company - (9,000,000)  Benefit payments from plan (10,627,306) 10,627,306 -	Experience losses		-	
Contributions of the Company - (9,000,000) (9,000,000)  Benefit payments from plan (10,627,306) 10,627,306 -		· · · · · · · · · · · · · · · · · · ·	3,759,560	
Benefit payments from plan (10,627,306) 10,627,306			, , , , , , , , , , , , , , , , , , , ,	
Benefit payments from plan (10,627,306) 10,627,306		-	(9,000,000)	(9.000.000)
A4 D 1 - 04 - 0040		(10,627,306)		(-,,- <del>-</del>
	At December 31, 2016	79.970.576		(19.902.206)

The significant actuarial assumptions for the years ended December 31 are as follows:

	2017	2016
Discount rate	5.75%	5.00%
Rate of salary increase	8.00%	8.00%

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions at December 31 follows:

	Imp	act on defined benefit o	bligation
	Change in	Increase in	
2017	assumption	assumption	Decrease in assumption
Discount rate	1%	Decrease by 7%	Increase by 8%
Rate of salary increase	1%	Increase by 9%	Decrease by 8%
	Imp	act on defined benefit o	bbligation
	Change in	Increase in	
2016	assumption	assumption	Decrease in assumption
Discount rate	1%	Decrease by 8%	Increase by 9%
Rate of salary increase	1%	Increase by 9%	Decrease by 8%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement liability recognized within the statement of financial position.

There are no changes from the prior year in the methods and assumptions used in preparing the sensitivity analyses.

Plan assets comprised the following:

	2017		2010	6
	Amount	%	Amount	%
Quoted				
Equity securities	11,740,247	12	18,932,855	19
Debt instruments	83,590,796	82	78,699,776	79
Unquoted			, ,	
Cash and cash equivalents	5,998,613	6	2,240,151	2
	101,329,656	100	99,872,782	100

The plan is being administered by a trustee-bank who is authorized to invest and manage the fund based on investment guidelines agreed under the trust agreement.

The Company's transactions with the retirement fund for the years ended December 31, 2017 and 2016 are limited to contributions.

The fair value of the plan assets approximates their carrying value as at December 31, 2017 and 2016.

The defined benefit plan typically exposes the Company to a number of risks such as investment risk, interest rate risk and salary risk. The most significant of which relate to investment and interest rate risk. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related retirement obligation. A decrease in government bond yields will increase the defined benefit obligation although this will also be partially offset by an increase in the value of the plan's fixed income holdings. Hence, the present value of defined benefit obligation is directly affected by the discount rate to be applied by the Company. However, the Company believes that due to the long-term nature of the retirement obligation and the strength of the Company itself, the mix of debt and equity securities holdings of the plan is an appropriate element of the Company's long term strategy to manage the plan efficiently.

The Company ensures that the investment positions are managed within an asset-liability matching framework that has been developed to achieve long-term investments that are in line with the obligations under the plan. The Company's main objective is to match assets to the defined benefit obligation by investing primarily in long-term debt securities with maturities that match the benefit payments as they fall due. The asset-liability matching is being monitored on a regular basis and potential change in investment mix is being discussed with the Company, as necessary to better ensure the appropriate asset-liability matching.

The Company contributes to the plan depending on the suggested funding contribution as calculated by an independent actuary. The expected contribution for the year ending December 31, 2018 is nil (2017 - P6,063,308).

The expected maturity analysis of undiscounted retirement benefit payments as at December 31 is as follows:

	Less than a	Between	Between 2-5	
	year	1-2 years	years	Over 5 years
2017	7,755,061	12,170,977	31,840,270	21,186,163
2016	6,332,399	4,886,478	24,889,722	32,840,621

## (b) Other post-employment benefits (retirement life and medical)

The movements in the post-employment benefit obligation for the years ended December 31 are as follows:

	2017	2016
At January 1		
· · · · · · · · · · · · · · · · · · ·	6,336,185	11,103,286
Current service cost	<del>-</del>	82,838
Past service cost	-	(5,537,489)
Interest expense	320,488	545,162
	320,488	(4,909,489)
Remeasurements:		(1,000,100)
Loss from change in financial assumptions	(501,879)	(121,494)
Experience losses	(139,746)	325,967
	(641,625)	204,473
Benefit payments by the Company	(65,530)	(62,085)
At December 31	5,949,518	6,336,185

The provision for other post-employment benefits is presented in trade and other liabilities (Note 26).

The significant actuarial assumption for the years ended December 31 are as follows:

	2017	2016
Discount rate	5.75%	5.00%

The sensitivity of the post-employment benefit obligation to change in the weighted principal assumptions at December 31 follows:

	accampach	Nooumption	กออนเทมแบท
2016	assumption	Assumption	Assumption
	Change in	Increase in	Decrease in
	Impact on oti	ner post-employment benef	fit obligation
Discount rate	1%	Decrease by 10%	Increase by 12%
2017	Change in assumption	Increase in Assumption	Decrease in Assumption
		ner post-employment benef	

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the other post-employment benefits recognized within the statement of financial position.

There are no changes from the prior year in the methods and assumptions used in preparing the sensitivity analyses. The weighted average duration of the defined benefit obligation is 7.54 years (2016 - 8.68 years) as at December 31, 2017.

The expected maturity analysis of undiscounted other post-employment benefit payments as at December 31 are as follows:

	Less than a	Between	Between 2-5	
	year	1-2 years	years	Over 5 years
2017	342,948	361,710	1,198,859	2,421,057
2016	233,815	344,291	1,137,902	2,212,059

### (c) Staff costs and other employee related costs

Staff costs and other employee related costs for the year ended December 31 consist of:

	2017	2016
Wages and salaries	103,573,412	105,506,830
Social security costs	1,131,845	1,446,995
Net benefit (recovery) expense	4,899,603	(12,827,349)
Others	18,362,384	50,710,433
Total staff costs and other employee related costs	127,967,244	144,836,909

Others pertain mainly to severance pay as a result of restructuring, vacation leave credits and other post-retirement benefits.

### 23. Insurance contract liabilities and reinsurance assets

On December 28, 2016, the Insurance Commission (IC), through its Circular Letter (CL) No. 2016-67, issued the New Valuation Standard for Insurance Policy Reserve with effect beginning January 1, 2017 and onwards. Among others, the New Valuation Standard for Insurance Policy Reserve provides for (i) the determination of premium liabilities based on the higher of Unearned Premium Reserve (UPR) and Unearned Risk Reserve (URR); (ii) consideration of the Claims Handling Expense (CHE); (iii) consideration of Margin for Adverse Deviation (MfAD) to allow for inherent uncertainty of the best estimate of policy reserve; (iv) certification of an actuary on the calculation of the insurance policy reserve in accordance with the New Valuation Standard for Insurance Policy Reserve prescribed by the IC.

Beginning January 1, 2017, the initial year of implementation of the New Valuation Standard on Insurance Policy Reserve, the IC through its CL 2016-69 issued on December 28, 2016, has relaxed the valuation requirements in determining the Insurance Policy Reserve to consider (i) set up of premium liabilities using UPR alone, instead of the higher of UPR and URR; and (ii) set up MfAD to zero, instead of Company specific MfAD.

Beginning January 1, 2018, premium liabilities will be determined based on the higher of the UPR and URR and application of Company specific MfAD.

In 2017 and 2016, the Company has adopted certain provisions of the New Valuation Standard for Insurance Policy Reserve issued by the IC CL 2016-67 as its accounting policy for reserving, particularly the consideration of MfAD and CHE in determining its claims obligation. The Company has engaged its Regional Actuary in determining its Insurance Policy Reserve, who has considered actual historical claims data for the last 10 years, CHE of 2.5% and MfAD of 10% in determining its claims obligation.

The adoption of the new reserving framework resulted to the recognition of additional claims reserve as of December 31, 2017 of P252.23 million (2016 - P112.67 million). Such change was considered a change in accounting estimate and accounted for prospectively.

Short-term non-life insurance liabilities as at December 31 are analyzed as follows:

		2017			2016	
	Insurance Contract	Reinsurers' Share of		Insurance Contract	Reinsurers' Share of	
Provision for claims	Liabilities	Liabilities	Net	Liabilities	Liabilities	Net
reported and loss adjustment						
expenses	1,863,417,512	1,680,792,302	182,625,210	629,177,360	565.830.606	63,346,754
Provision for IBNR	568,048,541	457,170,035	110,878,506	435,047,888	355,702,880	79,345,008
Total claims reported and IBNR Provision for unearned	2,431,466,053	2,137,962,337	293,503,716	1,064,225,248	921,533,486	142,691,762
premiums	693,980,004	554,261,120	139,718,884	732,561,914	650,412,839	82,149,075
Total insurance contract liabilities	3,125,446,057	2,692,223,457	433,222,600	1,796,787,162	1,571,946.325	224,840,837

#### Provision for IBNR consists of:

		2017			2016	
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
IBNR best estimate	315,818,003	262,809,822	53,008,181	322,376,020	271.927.109	50.448.911
MfAD	221,042,368	194,360,213	26,682,155	96,747,750	83,775,771	12,971,979
CHE	31,188,170	-	31,188,170	15,924,118	, , -	15,924,118
At December 31	568,048,541	457,170,035	110,878,506	435,047,888	355,702,880	79,345,008

## Provisions for claims reported by policyholders and IBNR are analyzed as follows:

		2017			2016	
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net	Insurance Contract	Reinsurers' Share of	
At Innuani 4				Liabilities	Liabilities	NetNet
At January 1 Claims incurred during	1,064,225,248	921,533,486	142,691,762	1,284,764,243	1,140,634,930	144,129,313
the year Claims paid during the year - net of salvage and	1,658,163,022	1,456,744,618	201,418,404	305,520,135	191,688,081	113,832,054
subrogation	(423,922,870)	(341,782,922)	(82,139,948)	(618,041,915)	(492,976,647)	(125,065,268)
Increase in IBNR	133,000,653	101,467,155	31,533,498	91,982,785	82,187,122	9,795,663
At December 31	2,431,466,053	2,137,962,337	293,503,716	1,064,225,248	921,533,486	142,691,762

## Provision for unearned premiums is analyzed as follows:

		2017			2016	
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
At January 1	732,561,914	650,412,839	82,149,075	927,678,371	777,906,744	149,771,627
New policies written during the year Premiums earned	2,265,239,516	1,964,142,628	301,096,888	2,578,353,413	2,227,250,609	351,102,804
during the year	(2,303,821,426)	(2,060,294,347)	(243,527,079)	(2,773,469,870)	(2,354,744,514)	(418,725,356)
At December 31	693,980,004	554,261,120	139,718,884	732,561,914	650,412,839	82,149,075

All insurance liabilities are expected to be settled within one year.

## 24. Insurance contract liabilities and reinsurance assets - terms, assumptions and sensitivities

### 24.1 Terms and conditions

The major classes of general insurance written by the Company include accident and health, marine, commercial property and liability insurance. Risks under these policies usually cover 12-month duration.

For general insurance contracts, claims provisions (comprising provisions for claims reported by policyholders and IBNR) are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the reporting date.

The provisions are refined quarterly as part of a regular ongoing process as claims experience develops, certain claims are settled and further claims are reported. Outstanding claims provisions are not discounted for the time value of money.

The measurement process primarily includes projection of future claims costs through a combination of actuarial and statistical projection techniques. In certain cases, where there is a lack of reliable historical data on which to estimate claims development, relevant benchmarks of similar business are used in developing claims estimates. Claims provisions are separately analyzed by class of business. In addition, larger claims are usually either separately assessed by loss adjusters or separately projected by the actuaries. The claims projection assumptions are generally intended to provide a best estimate of the most likely or expected outcome.

### 24.2 Assumptions

The principal assumption underlying the estimates is the Company's past claims development experience. Loss development factors are established by analyzing at least 10 years of claims data and deriving the claims development trend by class of business.

#### 24.3 Sensitivities

The general insurance claims provision is sensitive to the Company's past claims development experiences. The sensitivity of certain variables like legislative change, uncertainty in the estimation process, etc., is not possible to quantify. Furthermore, because of delays that arise between occurrence of a claim and its subsequent notification and eventual settlement, the outstanding claims provisions are not known with certainty at the reporting date.

Consequently, the ultimate liabilities will vary as a result of subsequent developments. Differences resulting from reassessments of the ultimate liabilities are recognized in subsequent financial statements.

The Company's estimation of ultimate claim liabilities may be affected largely by the shift in the development trends of losses. However, the Company believes that using statistical data over 10 years minimizes the margin of error in its estimates.

The analysis below is performed for a reasonable possible movement in key assumptions with all other assumptions held constant, on income and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities but to demonstrate the impact due to changes in assumptions, assumption changes had to be done on an individual basis. It should also be stressed that these assumptions are non-linear and larger or smaller impacts cannot easily be gleaned from these results.

The sensitivity in the key assumptions being monitored by the Company is presented as follows:

2017	Change in	% impact on o	
	assumption	Gross	Net
Unallocated loss adjustment expenses (ULAE)	+/- 1.00%	+/- 0.56%	+/- 4.86%
BF Adjustment	+/- 10.00%	+/- 0.54%	+/- 0.11%
	Change in	% impact on o	claim liability
2016	assumption	Gross	Net
ULAE	+/- 1.00%	+/- 0.66%	+/- 4.91%
BF Adjustment	+/- 10.00%	+/- 1.00%	+/- 1.27%

## 24.4 Loss development triangle

Reproduced below are the tables showing the development of claims over a period of time on a gross and net reinsurance basis:

## Gross reinsurance basis

A asidon to cons	A II		2017				
Accident year	All years prior	2012	2013	2014	2015	2016	2017
Estimate of ultimate							
claims costs							
At the end of	0 505 700 500	0.000 400 000					
accident year	6,525,728,509	2,363,460,252	1,264,760,466	491,139,110	164,892,166	269,212,332	1,577,885,418
One year later	6,256,207,063	4,151,399,184	1,378,195,637	462,769,233	351,444,835	510,117,270	
Two years later	6,564,500,484	4,175,492,893	1,432,083,905	424,333,688	353,995,752		
Three years later	6,576,389,297	4,191,379,770	1,443,843,254	420,721,105			
Four years later	6,600,300,191	4,187,194,056	1,391,637,360				
Five years later Six years later	6,520,177,435	4,177,764,719					
	6,542,551,698						
Seven years later	6,409,661,921						
Eight years later	6,406,745,915						
Nine years later	6,374,512,099						
Current estimate of							
cumulative	0.074.740.000						
claims	6,374,512,099	4,177,764,719	1,391,637,360	420,721,105	353,995,752	510,117,270	1,577,885,418
Cumulative	0.055 =00.005						
payments to date	6,357,766,395	4,147,431,028	1,311,232,314	374,576,986	308,731,289	253,053,399	190,424,800
Total gross							
insurance							
liabilities included							
in the statement							
of financial	40 747 704						
				40 444 440	4E 004 400	257 062 074	1,387,460,618
position	16,745,704	30,333,691	80,405,046	46,144,119	45,264,463	257,063,871	
position Provision for claims re				40,144,119	45,264,463	207,000,071	1,863,417,512
				40,144,119	45,264,463	237,063,871	
Provision for claims re	eported and loss ad	ljustment expense	s, gross 2016				
Provision for claims re Accident year			s, gross		45,254,463	2015	
Provision for claims re Accident year Estimate of ultimate	eported and loss ad	ljustment expense	s, gross 2016				1,863,417,512
Provision for claims re  Accident year Estimate of ultimate claims costs	eported and loss ad	ljustment expense	s, gross 2016				1,863,417,512
Accident year Estimate of ultimate claims costs At the end of	eported and loss ad All years prior	fjustment expense	s, gross 2016 2012				1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year	All years prior 5,793,879,428	2011 731,849,081	2016 2012 2,363,460,252				1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later	All years prior 5,793,879,428 5,380,084,600	2011 731,849,081 876,122,463	2016 2012 2,363,460,252 4,151,399,184	2013 1,264,760,466 1,378,195,637	2014	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562	2011 731,849,081 876,122,463 847,271,922	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893	2013	2014	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803	731,849,081 876,122,463 847,271,922 846,581,494	2016 2012 2,363,460,252 4,151,399,184	2013 1,264,760,466 1,378,195,637	2014 491,139,110 462,769,233	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Four years later Four years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Four years later Four years later Five years later	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018	731,849,081 876,122,463 847,271,922 846,581,494	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Trous years later Four years later Five years later Six years later Seven years later	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Eight years later	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Eight years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later	All years prior  5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498	2011  731,849,081 876,122,463 847,271,922 846,581,494 835,404,635	2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254 - - - -	2014 491,139,110 462,769,233 424,333,688 - - - - -	2015 164,892,166 351,444,835 - - -	2016 269,212,332 - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Nine years later Current estimate of cumulative claims	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770	1,264,760,466 1,378,195,637 1,432,083,905	2014 491,139,110 462,769,233	2015	1,863,417,512 2016
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative payments to date	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254 - - - -	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 - - - - - - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Five years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative payments to date	5,793,879,428 5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - -	2015 164,892,166 351,444,835 - - -	2016 269,212,332 - - - - - -
Accident year  Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative payments to date Total gross insurance	5,793,879,428 5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 
Accident year  Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative payments to date Total gross insurance liabilities included	5,793,879,428 5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Four years later Four years later Five years later Six years later Seven years later Seven years later United years later Current estimate of cumulative claims Cumulative payments to date Total gross insurance liabilities included in the statement	5,793,879,428 5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative payments to date Total gross insurance liabilities included in the statement of financial	5,793,879,428 5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417	2016 2012 2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 - - - - - - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Seven years later United years later Current estimate of cumulative claims Cumulative payments to date Total gross insurance liabilities included in the statement	5,793,879,428 5,380,084,600 5,717,228,562 5,729,807,803 5,764,895,556 5,803,620,018 5,825,994,281 5,693,104,504 5,690,188,498 5,755,885,120 5,755,885,120 5,648,819,169	731,849,081 876,122,463 847,271,922 846,581,494 835,404,635 716,557,417 	2,363,460,252 4,151,399,184 4,175,492,893 4,191,379,770 4,187,194,056 	1,264,760,466 1,378,195,637 1,432,083,905 1,443,843,254	2014 491,139,110 462,769,233 424,333,688 - - - - - - - - - - - - -	2015 164,892,166 351,444,835 - - - - 351,444,835	269,212,332 - - - - - - - - - - - - - - - - - -

## Net reinsurance basis

			20				
Accident year	All years prior	2012	2013	2014	2015	2016	201
Estimate of ultimate claims costs						· · · · · · · · · · · · · · · · · · ·	
At the end of							
accident year	2,046,919,715	296,949,164	199,417,876	86,981,760	43,789,264	68,362,215	166,513,503
One year later	2,356,502,001	346,380,253	228,765,271	106,045,785	99,750,930	102,503,738	-
Two years later	2,384,711,705	353,185,391	230,070,485	109,420,651	101,077,415	-	_
Three years later	2,402,380,994	352,669,957	221,887,328	105,643,195	-	_	_
Four years later	2,438,206,431	348,860,891	221,279,403	· · ·	_	_	_
Five years later	2,441,561,466	349,453,793	-	-	-	-	_
Six years later	2,444,705,725	-	-	-	-	-	_
Seven years later	2,444,166,200	-	-	_	-	_	_
Eight years later	2,441,089,851	-	-	_	-	_	_
Nine years later	2,434,772,224		-	-	-	_	
Current estimate of							
cumulative claims Cumulative	2,434,772,224	349,453,793	221,279,403	105,643,195	101,077,415	102,503,738	166,513,503
payments to date	2,428,775,777	347,888,182	219,848,021	104,438,526	90,288,385	58,886,048	48,493,122
Total net insurance						30,000,010	10,400,122
liabilities included							
in the statement							
of financial							
position	5,996,447	1,565,611	1,431,382	1,204,669	10,789,030	43,617,690	118,020,381
Provision for claims re		ustment expenses,	net				
		ustment expenses,	net				182,625,210
		ustment expenses,					
Provision for claims re	eported and loss adju		20	16	2012		182,625,210
Provision for claims re Accident year		ustment expenses,			2013	2014	182,625,210
Provision for claims re  Accident year Estimate of ultimate	eported and loss adju		20	16	2013		182,625,210
Provision for claims re  Accident year Estimate of ultimate claims costs	eported and loss adju		20	16	2013		182,625,210
Provision for claims re  Accident year Estimate of ultimate claims costs At the end of	eported and loss adju	2010	20 <sup>.</sup> 2011	16 2012		2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year	All years prior	2010	20 <sup>-</sup> 2011 296,949,164	16 2012 199,417,876	86,981,760	2014	182,625,210
Accident year Estimate of ultimate claims costs At the end of accident year One year later	All years prior  1,815,396,273 2,065,920,852	2010 231,523,442 290,581,149	20 <sup>-</sup> 2011 296,949,164 346,380,253	16 2012 199,417,876 228,765,271	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322	2010 231,523,442 290,581,149 286,813,383	2011 2011 296,949,164 346,380,253 353,185,391	16 2012 199,417,876 228,765,271 230,070,485	86,981,760	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377	2010 231,523,442 290,581,149 286,813,383 289,182,617	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Four years later Four years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Four years later Four years later Five years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834	2010 231,523,442 290,581,149 286,813,383 289,182,617	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later	1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Nine years later	1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Unine years later Current estimate of	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - -	2014 43,789,264 99,750,930 - - - -	182,625,210 2015 68,362,215 - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Nine years later Current estimate of cumulative claims	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957	16 2012 199,417,876 228,765,271 230,070,485	86,981,760 106,045,785	2014	182,625,210 2015
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims Cumulative	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221  2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - - - - - - - - - - -	2014 43,789,264 99,750,930 - - - - - - - 99,750,930	182,625,210 2015 68,362,215 - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Unrent estimate of cumulative claims Cumulative payments to date	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - -	2014 43,789,264 99,750,930 - - - -	182,625,210 2015 68,362,215 - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Five years later Five years later Six years later Seven years later Eight years later Unrent estimate of cumulative claims Cumulative payments to date Total net insurance	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221  2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - - - - - - - - - - -	2014 43,789,264 99,750,930 - - - - - - - 99,750,930	182,625,210 2015 68,362,215 - - - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Five years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221  2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - - - - - - - - - - -	2014 43,789,264 99,750,930 - - - - - - - 99,750,930	182,625,210 2015 68,362,215 - - - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Four years later Five years later Six years later Six years later Eight years later Current estimate of cumulative claims Cumulative payments to date Total net insurance liabilities included in the statement	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221  2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - - - - - - - - - - -	2014 43,789,264 99,750,930 - - - - - - - 99,750,930	182,625,210 2015 68,362,215 - - - - - - - - - - - - - - -
Accident year Estimate of ultimate claims costs At the end of accident year One year later Two years later Three years later Five years later Five years later Six years later Seven years later Eight years later Current estimate of cumulative claims	All years prior  1,815,396,273 2,065,920,852 2,097,898,322 2,113,198,377 2,148,293,915 2,155,061,834 2,158,206,093 2,157,666,568 2,154,590,219 2,145,043,221  2,145,043,221	2010 231,523,442 290,581,149 286,813,383 289,182,617 289,912,516 286,499,632	2011 2011 296,949,164 346,380,253 353,185,391 352,669,957 348,860,891	199,417,876 228,765,271 230,070,485 221,887,328	86,981,760 106,045,785 109,420,651 - - - - - - - - - - - - - - - -	2014 43,789,264 99,750,930 - - - - - - - 99,750,930	182,625,210 2015 68,362,215 - - - - - - - - - - - - - - -

## 25. Insurance payables

The account as at December 31 consists of:

	Note	2017	2016
Premiums due to reinsurers		541,289,004	652,117,469
Funds held for reinsurers	28	870,093,391	843,198,199
		1,411,382,395	1,495,315,668

The roll-forward analysis of insurance payables for the years ended December 31 follows:

	2017			2016		
	Premium Due to Reinsurers	Funds Held for Reinsurers	Total	Premium Due to Reinsurers	Funds Held for Reinsurers	Total
At January 1	652,117,469	843,198,199	1,495,315,668	675,239,784	1,038,016,454	1,713,256,238
Arising during the year Utilized	1,121,568,921 (1,232,397,386)	870,093,391 (843,198,199)	1,991,662,312 (2,075,595,585)	1,069,766,291 (1,092,888,606)	843,198,199 (1,038,016,454)	1,912,964,490 (2,130,905,060)
At December 31	541,289,004	870,093,391	1,411,382,395	652,117,469	843,198,199	1,495,315,668

All insurance payables are expected to be settled within one year.

### 26. Trade and other liabilities

The account as at December 31 consists of:

	Notes	2017	2016
Accrued expenses		166,500,127	140,033,647
Intercompany payables	28	110,101,180	_
Provision for other post-employment benefits	22	5,949,518	6,336,185
Other liabilities		208,197	4,582,560
		282,759,022	150,952,392

Accrued expenses contain various accruals including provision for contingent profit commissions, provisions for bonuses and indirect tax payables.

Trade and other liabilities are expected to be settled within one year.

#### 27. Lease commitments

On November 15, 2012, the Company renewed its lease contract for another 5 years beginning on January 1, 2013, whereby it is committed to pay a quarterly rental of P3.56 million, subject to a 5% escalation on the second year and 7.5% on the third year and year thereafter.

On September 21, 2017, the Company entered into a new lease agreement for 5 years beginning November 1, 2017, whereby it is committed to pay a monthly rental of P0.9 million, subject to 5% escalation on the third year and year thereafter.

Rent expense charged to operating expenses in 2017 amounts to P26.7 million (2016 - P25.6 million).

As at December 31, the minimum aggregate rental commitments for future years are as follows:

	2017	2016
Within one year	10,497,624	16,257,606
After one year but not more than five years	43,330,860	-
	53,828,484	16,257,606

## 28. Related party transactions and balances

The table below summarizes the Company's significant transactions and balances with its related parties.

As at and for the year ended December 31, 2017:

		Outstanding	
	Transactions	balances	Terms and conditions
Reinsurance transaction		held	
Parent Company	(87,439,484)	572,734,428	The outstanding balances are due 75 days after the end of each quarter. The payable are unsecured and bear no interest, payable in cash at gross amount.
Funds held for reinsure	ers		
Parent Company Interest expense from t	26,895,192 unds held for reinsu	870,093,391 urers	Funds held for reinsurers are retained within one year after inception of related reinsurance policies. The
Parent Company	19,574,797	-	outstanding balances are unsecured and bear interest based on BSP published rate on treasury bills for over 90 days, payable in cash at gross amount.
Operating expenses Parent Company Entities under common control	125,029,154 161,433,095	50,900,740 59,200,440	The Company has an existing service agreement with Parent for the provision of services and allocation of shared costs and are payable in cash at gross amount, on demand. The Company also has existing rental contracts with entities under common control and are payable in cash at gross amount on demand. The Company also has an existing statement of work for provision of services to other AIG entities which is fully recovered by the Company at cost. The outstanding balances are unsecured, bear no interest and are payable in cash.

	0.1.1. "	
Tananations		Terms and conditions
ransactions	balances	
37,011,620	1,458,671	These arise from claims handling and management services rendered by the Company to related parties under common control. The amount also includes gain on sale of AIG shares to a related entity. The outstanding balances are unsecured and bear no interest, collectible in cash at gross amount.
receivable		<b>T</b>
ivables		
44,430,820	49,866,815	The outstanding balances, which are collected on
		demand, are unsecured and bear no interest,
		collectible in cash at gross amount.
	Outstanding	
Transactions	balances	Terms and conditions
d other short-term	benefits	
		Bonuses are payable within the first quarter of the
69,333,106		following calendar year.
		Refer to Note 22 - Employee Benefits.
4,580,840	-	p.0,30 Bollollo.
		Refer to Note 22 - Employee Benefits.
120,517	-	
	Transactions d other short-term 69,333,106	37,011,620 1,458,671  receivable vables 44,430,820 49,866,815  Transactions balances d other short-term benefits 69,333,106 - 4,580,840 -

# As at and for the year ended December 31, 2016:

	Transactions	Outstanding	Tamas and an Pri
Deinstell		balances	Terms and conditions
Reinsurance transactio			
Parent Company	57,997,718	660,173,912	The outstanding balances are due 75 days after the end of each quarter. The payable are unsecured and bear no interest, payable in cash at gross amount.
Funds held for reinsure	rs		
Parent Company	(194,818,255)	843,198,199	Funds held for reinsurers are retained within one year
Interest expense from f	unds held for reinsu	irers	after inception of related reinsurance policies. The
Parent Company	17,014,883	-	outstanding balances are unsecured and bear interest based on BSP published rate on treasury bills for over 90 days, payable in cash at gross amount.
Operating expenses			
Parent Company	100,728,500	4,783,727	The Company has an existing service agreement with
Entities under common control	153,665,629	8,571,593	Parent for the provision of services and allocation of shared costs and are payable in cash at gross amount, on demand. The Company also has existing rental contracts with entities under common control and are payable in cash at gross amount on demand. The Company also has an existing statement of work for provision of services to other AIG entities which is fully recovered by the Company at cost. The outstanding balances are unsecured, bear no interest and are payable in cash.

Other income			
Entities under common control	53,479,029	3,062,301	These arise from claims handling services rendered by the Company to related parties under common control. The amount also includes gain on sale of AIG shares to a related entity. The outstanding balances are unsecured and bear no interest, collectible in cash at gross amount.
Intercompany accounts i			
Loans and receivables			
Entities under	14,043,855	15,729,013	The outstanding balances, which are collected on
common control			demand, are unsecured and bear no interest,
			collectible in cash at gross amount.
		Outstanding	
	Transactions	balances	Terms and conditions
Salaries, allowances and	d other short-term b	enefits	
Key management			Bonuses are payable within the first quarter of the
personnel	68,275,210	-	following calendar year.
Retirement expense			
Key management			
personnel	(4,300,816)		Refer to Note 22 - Employee Benefits.
Post-retirement benefit			
Key management			
personnel	117,913	•	Refer to Note 22 - Employee Benefits.

No provisions were recognized against related party receivables as at December 31, 2017 and 2016.

#### 29. Discontinued operations

In 2016, AIG implemented a value-based geography strategy, in which the commercial and consumer businesses globally assessed the countries where superior results can be achieved. As a result, the Company formally announced that effective July 31, 2016, the Company will no longer offer consumer insurance in the Philippines, particularly: personal accident, travel, supplemental health, lifestyle and extended warranty. All existing policies under the consumer business will continue to be serviced for the remaining period of the policy. The consumer business is reported in the current period as a discontinued operation.

Financial information relating to the discontinued operation for the period is set out below:

#### Results of operations:

Gross corned premiums on incurse	2017	2016
Gross earned premiums on insurance contracts	220,777,623	409,880,260
Reinsurer's share of gross earned premiums on insurance		
contracts	185,345,062	293,307,880
NET EARNED INSURANCE PREMIUMS	35,432,561	116,572,380
Commission income	73,672,961	129,124,942
TOTAL INCOME	109,105,522	245,697,322
Gross insurance contract benefits and claims paid	87,696,529	145,391,878
Reinsurer's share of gross insurance contract benefits and	, ,	
claims paid	(56,208,456)	(59,918,790)
Gross change in claims liabilities	26,296,778	(32,196,956)
Reinsurer's share of gross change in claims liabilities	(9,369,197)	11,023,796
NET INSURANCE BENEFITS AND CLAIMS	48,415,654	64,299,928
Operating expenses		01,200,020
Salaries and employee benefits	41,943,632	73,229,431
Allocated Parent Company expenses	40,980,619	50,928,253
Professional and other service fees	32,330,277	59,450,436
Electronic data processing expenses	25,784,953	47,069,526
Other operating expenses	5,111,724	37,596,354
	146,151,205	268,274,000
Commission expense	12,213,704	35,602,209
Interest expense on funds held for reinsurers	1,452,806	2,430,495
TOTAL INSURANCE BENEFITS, CLAIMS AND OTHER	.,	2, 100, 100
EXPENSES	208,233,369	370,606,632
LOSS BEFORE INCOME TAX	(99,127,847)	(124,909,310)
PROVISION FOR INCOME TAX	(18,676,821)	(26,824,389)
LOSS FROM DISCONTINUED OPERATION	(80,451,026)	(98,084,921)
	(35, 101,020)	(00,004,021)

Other operating expenses pertain mainly to sales and marketing, rent, utilities and other office expenses.

#### Cash flow information:

	2017	2016
Net cash from (used in) operating activities	(207,169,785)	61,367,277
Net cash from (used in) investing activities	(==:,:==;,:==)	
Net cash from (used in) financing activities	_	-
NET INCREASE (DECREASE) IN CASH GENERATED		
BY CONSUMER BUSINESS	(207, 169, 785)	61,367,277

# 30. Supplementary information required by the Bureau of Internal Revenue ("BIR")

Below is the additional information required by Revenue Regulations No. 15-2010. This information is presented for purposes of filing with the BIR and is not a required part of the basic financial statements.

#### (i) Output value-added tax (VAT)

Output VAT declared for the year ended December 31, 2017 and the revenues upon which the same was based consist of:

	Gross amount of	
	revenues	Output VAT
Subject to 12% VAT		
Premiums (Non-life)	1,214,756,697	145,770,804
Zero-rated		
Premiums (Non-life)	1,131,806,518	_
VAT exempt	166,227,307	-
Total	2,512,790,522	145,770,804

The gross revenues shown above are based on gross receipts of the Company for VAT purposes while gross revenues in the statement of income are measured in accordance with the policy in Note 3.19.

Zero-rated sales are premiums on insurance policies issued to PEZA-registered entities.

#### (ii) Input VAT

Movement in input VAT for the year ended December 31, 2017 follows:

	Amount
Beginning balance	2,848,154
Add: Current year's domestic purchases/payments for:	2,010,101
Goods other than for resale or manufacture	69,180
Capital goods subject to amortization	4,406,485
Services lodged under cost of goods sold	18,884,031
Commissions for brokers	10,770,714
Services lodged under other accounts	(68,939)
Claims for tax credit/refund and other adjustments	(29,112,019)
Total input VAT	7,797,606

The above input VAT are presented as part of other assets in the statement of financial position.

#### (iii) Documentary stamp tax

Documentary stamp taxes paid and accrued for the year ended December 31, 2017 consist of:

	Amount
Insurance policies	194,981,207
Others	193,282
Total	195,174,489

Accrued documentary stamp taxes of P9.4 million as at December 31, 2017 are included within Accrued expenses under Trade and other liabilities in the statement of financial position.

#### (iv) All other local and national taxes

All other local and national taxes for the year ended December 31, 2017 consist of:

	Amount
Fire service taxes	17,677,777
Municipal taxes	4,717,594
Premium tax	2,692,172
Sanitary, garbage, health fee and fire safety	14.760
Community tax	10,500
Mayor's permit	5,000
Business taxes	700
Total	25,118,503

The above local and national taxes are lodged under Operating expenses except for premium tax, fire service taxes and municipal taxes which are passed on to policyholders.

#### (v) Withholding taxes

Withholding taxes paid and accrued and/or withheld for the year ended December 31 consist of:

		2017	
	Paid	Accrued	Total
Expanded withholding tax	17,710,713	767.435	18,478,148
Withholding tax on compensation	27,954,347	2,042,196	29,996,543
Final withholding tax	5,863,019	476.762	6.339.781
Fringe benefit tax	2,929,356	423,193	3,352,549
	54,457,435	3,709,586	58,167,021

Accrued withholding taxes are presented as part of accrued expenses under trade and other liabilities in the statement of financial position.

#### (vi) Tax assessments

Taxable years 2016, 2015, and 2014 are open tax years as at December 31, 2017. The Company has not received Preliminary and Final Assessment Notices on the open tax years.

### (vii) Tax cases

There are no pending tax cases as at December 31, 2017.

## (viii) Others

The Company did not have transactions that are subject to excise taxes, custom duties and tariff fees.

The following table summarizes the effective standards and interpretations as at December 31, 2017:

		Adopted	Not Adopted	Not Applicable
Statements	ramework Phase A: Objectives and qualitative	<b>√</b>		
PFRSs Prac	tice Statement Management Commentary			✓
Philippine l	Financial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	<b>✓</b>		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			<b>√</b>
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			<b>✓</b>
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			<b>√</b>
	Amendments to PFRS 2: Group Cash-settled Share- based Payment Transactions			<b>√</b>
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions*			
PFRS 3 (Revised)	Business Combinations			<b>✓</b>
PFRS 4	Insurance Contracts	✓	<del> </del>	
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			<b>√</b>
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts*		<b>√</b>	
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	<b>✓</b>	A consider a surface and	
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓

		Adopted	Not Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			<b>✓</b>
-	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			<b>✓</b>
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets			✓
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	<b>√</b>		
	Amendments to PFRS 9, PFRS 7 and PAS 39: Hedge Accounting*			✓
	Amendments to PFRS 9 and PFRS 7: Mandatory Effective Date and Transition Disclosures*			✓
PFRS 8	Operating Segments		····	✓
PFRS 9	Financial Instruments*		✓	
	Amendments to PFRS 9, PFRS 7 and PAS 39: Hedge Accounting*		✓	
	Amendments to PFRS 9 and PFRS 7: Mandatory Effective Date and Transition Disclosures*		<b>√</b>	
	Amendments to PFRS 9: Prepayment Features with Negative Compensation*		<b>√</b>	
PFRS 10	Consolidated Financial Statements			✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception for Investment Entities			<b>√</b>
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*			<b>√</b>
PFRS 11	Joint Arrangements			<b>✓</b>
	Amendments to PFRS 11: Acquisition of an Interest in a Joint Operation			<b>✓</b>

		Adopted	Not Adopted	Not Applicable
PFRS 12	Disclosure of Interests in Other Entities	:		<b>✓</b>
	Amendments to PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception for Investment Entities			<b>√</b>
	Amendment to PFRS 12: Clarification on the scope of the standard			<b>✓</b>
PFRS 13	Fair Value Measurement	✓		
PFRS 14	Regulatory Deferral Accounts			✓
PFRS 15	Revenue from Contracts with Customers*		✓	
	Amendments to PFRS 15: Clarifications to PFRS 15*		✓	
PFRS 16	Leases*		<b>√</b>	
PFRS 17	Insurance contracts*		✓	
Philippine .	Accounting Standards			
PAS 1	Presentation of Financial Statements	✓		
(Revised)	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	<b>✓</b>		
	Amendments to PAS 1: Disclosure Initiative	✓		
PAS 2	Inventories			✓
PAS 7	Statement of Cash Flows	✓		
	Amendments to PAS 7: Disclosure Initiative	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	<b>✓</b>		
PAS 10	Events after the Reporting Period	✓		
PAS 11	Construction Contracts			<b>✓</b>
PAS 12	Income Taxes	<b>✓</b>		
	Amendment to PAS 16 - Deferred Tax: Recovery of Underlying Assets	✓ ·		
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	<b>✓</b>		

		Adopted	Not Adopted	Not Applicable
PAS 16	Property, Plant and Equipment	✓		
	Amendments to PAS 16 and PAS 38: Acceptable Methods of Depreciation and Amortization			✓
	Amendments to PAS 16 and PAS 41: Bearer Plants			✓
PAS 17	Leases	<b>√</b>		
PAS 18	Revenue	✓		
PAS 19	Employee Benefits	<b>✓</b>		
(Revised)	Amendments to PAS 19: Contributions from Employees or Third Parties	✓		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			<b>√</b>
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment to PAS 21: Net Investment in a Foreign Operation	-		<b>√</b>
PAS 23 (Revised)	Borrowing Costs			<b>✓</b>
PAS 24 (Revised)	Related Party Disclosures	<b>✓</b>		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			✓
PAS 27	Separate Financial Statements			<b>✓</b>
(Revised)	Amendments to PAS 27: Use of Equity Method in Separate Financial Statements			<b>√</b>
PAS 28	Investments in Associates and Joint Ventures			✓
(Revised)	Amendments of PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception for Investment Entities			<b>√</b>
	Amendments to PFRS 10 and PAS 28: Sale or Contributions of Assets between an Investor and its Associate or Joint Venture*			<b>√</b>
	Amendment to PAS 28: Measuring an associate or joint venture at fair value*			<b>✓</b>
	Amendments to PAS 28: Long-term Interests in Associates and Joint Ventures*			<b>√</b>

		Adopted	Not Adopted	Not Applicable
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 32	Financial Instruments: Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendment to PAS 32: Classification of Rights Issues			<b>✓</b>
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓		
PAS 33	Earnings per Share			<b>✓</b>
PAS 34	Interim Financial Reporting			<b>✓</b>
PAS 36	Impairment of Assets	✓		
	Amendment to PAS 36: Recoverable Amount Disclosures	<b>√</b>		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets			<b>✓</b>
	Amendments to PAS 16 and PAS 38: Acceptable Methods of Depreciation and Amortization			<b>✓</b>
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	<b>√</b>		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			<b>✓</b>
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			<b>✓</b>
	Amendments to PAS 39: Eligible Hedged Items		,	<b>√</b>
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			<b>~</b>
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			<b>✓</b>
	Amendments to IFRIC 9 and PAS 39: Embedded Derivatives			<b>✓</b>
	Amendments to PAS 39: Novation of Derivatives			<b>✓</b>
	Amendments to PFRS 9, PFRS 7 and PAS 39: Hedge Accounting*			<b>✓</b>

		Adopted	Not Adopted	Not Applicable
PAS 40	Investment Property		<del>- , , , , , - , , , , , , , , , , , , ,</del>	<b>√</b>
	Amendment to PAS 40: Transfers of Investment Property*			✓
PAS 41	Agriculture			✓
	Amendments to PAS 16 and PAS 41: Bearer Plants			<b>✓</b>
Philippine	Interpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			<b>✓</b>
IFRIC 4	Determining Whether an Arrangement Contains a Lease	<b>√</b>		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓
IFRIC 10	Interim Financial Reporting and Impairment			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	✓		
	Amendments to IFRIC 14: Prepayments of a Minimum Funding Requirement	✓		
IFRIC 15	Agreements for the Construction of Real Estate*			✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers		** ** ***	<b>✓</b>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			<b>✓</b>
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			<b>✓</b>
IFRIC 21	Levies	<b>✓</b>		

AIG Philippines Insurance, Inc.

Schedule of Philippine Financial Reporting Standards Effective as at December 31, 2017 Page 7

		Adopted	Not Adopted	Not Applicable
IFRIC 22	Foreign Currency Transactions and Advance Consideration*		<b>√</b>	
IFRIC 23	Uncertainty over Income Tax Treatments*		✓	
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			<b>✓</b>
SIC-15	Operating Leases - Incentives	<b>✓</b>		
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			<b>√</b>
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	<b>✓</b>		
SIC-29	Service Concession Arrangements: Disclosures			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			<b>✓</b>
SIC-32	Intangible Assets - Web Site Costs			✓

The standards, amendments and interpretations marked with an asterisk (\*) have been issued but are not yet effective for the December 31, 2017 financial statements. Unless otherwise stated, those standards, amendments and interpretation have not been early adopted.

The standards, amendments and interpretations that are labeled as "Not Applicable" are already effective or not yet effective as at December 31, 2017 but will never be relevant/applicable to the Company or are currently not relevant to the Company because it has currently no related transactions.

### **RECONCILIATION OF RETAINED EARNINGS** AVAILABLE FOR DIVIDEND DECLARATION

As of December 31, 2017

AlG Philippines Insurance, Inc. 30<sup>th</sup> Floor Philamlife Tower, 8767 Paseo de Roxas, Makati City

Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning		1,042,959,429
Add: Net income actually earned/realized during the period		
Net income during the period closed to Retained Earnings	56,557,537	
Less: Non-actual/unrealized income net of tax Equity in net income of associate/joint venture Unrealized foreign exchange gain - net (except those attributable	-	
to Cash and Cash Equivalents) Fair value adjustment (M2M gains) Fair value adjustment of investment property resulting to gain Adjustment due to deviation from PFRS/GAAP-gain	160,471 - - -	
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under PFRS Subtotal	160,471	
Add: Non-actual losses  Depreciation on revaluation increment (after tax)  Adjustment due to deviation from PFRS/GAAP - loss  Loss on fair value adjustment of investment property (after tax)  Subtotal	- - - -	
Net income actually earned during the year		56,397,066
Add (Less): Dividend declarations during the year Appropriations of Retained Earnings during the year Reversals of appropriations Effects of prior period adjustments Treasury shares	- - - -	
TOTAL RETAINED EARNINGS, END AVAILABLE FOR DIVIDEND		1,099,356,495